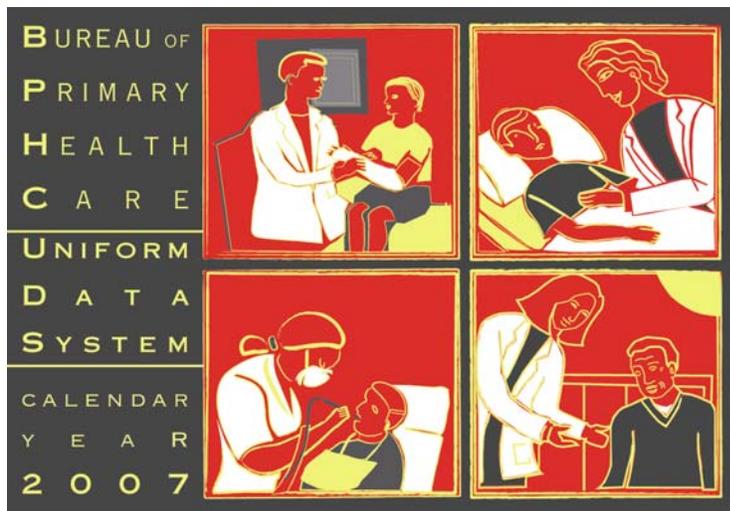


Bureau of Primary Health Care Section 330 Grantees Uniform Data System (UDS)

Calendar Year 2007 Data



New Jersey Rollup Report

TABLE 2: SERVICES OFFERED AND DELIVERY METHOD

State Summary for New Jersey for 2007

18 Grantees

SERVICE TYPE NOTE: NOT ALL CENTERS PROVIDE ALL SERVICES (See Appendix B for Definitions)		DELIVERY METHOD (More than one method may apply for a given service)			
		PROVIDED BY GRANTEE (a)	BY REFERRAL/ GRANTEE PAYS (b)	BY REFERRAL/ GRANTEE DOESN'T PAY (c)	PROVIDES ONE OR MORE DELIVERY METHOD
PRIMARY MEDICAL CARE SERVICES					
1.	General Primary Medical Care (other than listed below)	100.0%	0.0%	11.1%	100.0%
2.	Diagnostic Laboratory (technical component)	44.4%	44.4%	94.4%	100.0%
3.	Diagnostic X-Ray Procedures (technical component)	5.6%	22.2%	94.4%	100.0%
4.	Diagnostic Tests/Screenings (professional component)	66.7%	16.7%	77.8%	100.0%
5.	Emergency medical services	50.0%	0.0%	77.8%	100.0%
6.	Urgent medical care	83.3%	0.0%	55.6%	100.0%
7.	24-hour coverage	94.4%	11.1%	33.3%	100.0%
8.	Family Planning	88.9%	0.0%	44.4%	100.0%
9.	HIV testing and counseling	94.4%	5.6%	61.1%	100.0%
10.	Testing for Blood Lead Levels	72.2%	5.6%	61.1%	100.0%
11.	Immunizations	100.0%	0.0%	16.7%	100.0%
12.	Following hospitalized patients	88.9%	16.7%	61.1%	100.0%
OBSTETRICAL AND GYNECOLOGICAL CARE					
13.	Gynecological Care	94.4%	5.6%	33.3%	100.0%
14.	Prenatal care	77.8%	0.0%	33.3%	100.0%
15.	Antepartum fetal assessment	55.6%	0.0%	66.7%	100.0%
16.	Ultrasound	33.3%	11.1%	94.4%	100.0%
17.	Genetic counseling and testing	11.1%	0.0%	94.4%	100.0%
18.	Amniocentesis	5.6%	0.0%	94.4%	100.0%
19.	Labor and delivery professional care	50.0%	11.1%	66.7%	94.4%
20.	Postpartum care	72.2%	5.6%	33.3%	100.0%

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Report Criteria:

STATES: NJ

TABLE 2: SERVICES OFFERED AND DELIVERY METHOD

State Summary for New Jersey for 2007

18 Grantees

SERVICE TYPE NOTE: NOT ALL CENTERS PROVIDE ALL SERVICES (See Appendix B for Definitions)		DELIVERY METHOD (More than one method may apply for a given service)			
		PROVIDED BY GRANTEE (a)	BY REFERRAL/ GRANTEE PAYS (b)	BY REFERRAL/ GRANTEE DOESN'T PAY (c)	PROVIDES ONE OR MORE DELIVERY METHOD
SPECIALTY MEDICAL CARE					
21.	Directly observed TB therapy	11.1%	0.0%	94.4%	100.0%
22.	Respite Care	0.0%	0.0%	100.0%	100.0%
23.	Other Specialty Care	38.9%	22.2%	94.4%	100.0%
DENTAL CARE SERVICES					
24.	Dental Care - Preventive	72.2%	0.0%	33.3%	100.0%
25.	Dental Care - Restorative	66.7%	0.0%	33.3%	100.0%
26.	Dental Care - Emergency	72.2%	0.0%	50.0%	100.0%
27.	Dental Care - Rehabilitative	55.6%	0.0%	55.6%	100.0%
MENTAL HEALTH/SUBSTANCE ABUSE SERVICES					
28.	Mental Health Treatment/Counseling	88.9%	5.6%	77.8%	100.0%
29.	Developmental Screening	77.8%	5.6%	83.3%	100.0%
30.	24-hour Crisis Intervention/Counseling	5.6%	0.0%	100.0%	100.0%
31.	Other Mental Health Services	38.9%	5.6%	88.9%	100.0%
32.	Substance Abuse Treatment/Counseling	55.6%	5.6%	83.3%	100.0%
33.	Other Substance Abuse Services	33.3%	11.1%	88.9%	100.0%
33a.	Comprehensive mental health / Substance abuse screening	50.0%	0.0%	77.8%	100.0%
OTHER PROFESSIONAL SERVICES					
34.	Hearing Screening	94.4%	0.0%	50.0%	100.0%
35.	Nutrition Services Other than WIC	88.9%	0.0%	50.0%	100.0%
36.	Occupational or Vocational Therapy	0.0%	0.0%	100.0%	100.0%
37.	Physical Therapy	0.0%	0.0%	100.0%	100.0%
38.	Pharmacy - Licensed Pharmacy staffed by Registered Pharmacist	5.6%	16.7%	77.8%	94.4%
39.	Pharmacy - Provider Dispensing	44.4%	11.1%	61.1%	94.4%
	Total Pharmacy	44.4%	22.2%	88.9%	100.0%
40.	Vision Screening	100.0%	5.6%	33.3%	100.0%
41.	Podiatry	61.1%	11.1%	55.6%	100.0%
42.	Optometry	16.7%	5.6%	94.4%	100.0%

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Report Criteria:

STATES: NJ

TABLE 2: SERVICES OFFERED AND DELIVERY METHOD

State Summary for New Jersey for 2007

18 Grantees

SERVICE TYPE NOTE: NOT ALL CENTERS PROVIDE ALL SERVICES (See Appendix B for Definitions)		DELIVERY METHOD (More than one method may apply for a given service)			
		PROVIDED BY GRANTEE (a)	BY REFERRAL/ GRANTEE PAYS (b)	BY REFERRAL/ GRANTEE DOESN'T PAY (c)	PROVIDES ONE OR MORE DELIVERY METHOD
ENABLING SERVICES					
43.	Case management	94.4%	0.0%	38.9%	100.0%
44.	Child Care (during visit to center)	0.0%	0.0%	66.7%	66.7%
45.	Discharge Planning	61.1%	0.0%	50.0%	100.0%
46.	Eligibility Assistance	100.0%	5.6%	44.4%	100.0%
47.	Environmental Health Risk Reduction (via detection and/or alleviation)	27.8%	0.0%	83.3%	100.0%
48.	Health education	100.0%	0.0%	38.9%	100.0%
49.	Interpretation/Translation services	94.4%	50.0%	22.2%	100.0%
50.	Nursing home and assisted-living placement	11.1%	0.0%	77.8%	88.9%
51.	Outreach	100.0%	0.0%	33.3%	100.0%
52.	Transportation	50.0%	22.2%	72.2%	100.0%
53.	Out Stationed Eligibility Workers	77.8%	5.6%	27.8%	100.0%
54.	Home Visiting	55.6%	0.0%	61.1%	100.0%
55.	Parenting Education	88.9%	0.0%	55.6%	100.0%
56.	Special Education Program	22.2%	0.0%	83.3%	88.9%
57.	Other	5.6%	0.0%	0.0%	5.6%
PREVENTATIVE SERVICES RELATED TO TARGET CLINICAL AREAS					
I. Cancer					
58.	Pap Test	94.4%	5.6%	27.8%	100.0%
59.	Fecal occult blood test	94.4%	0.0%	33.3%	100.0%
60.	Sigmoidoscopy	0.0%	5.6%	100.0%	100.0%
61.	Colonoscopy	5.6%	11.1%	100.0%	100.0%
62.	Mammograms	11.1%	22.2%	94.4%	100.0%
63.	Smoking cessation program	55.6%	0.0%	77.8%	100.0%
II. Diabetes					
64.	Glycosylated hemoglobin measurement for people with diabetes	88.9%	0.0%	66.7%	100.0%
65.	Urinary microalbumin measurement for people with diabetes	61.1%	5.6%	61.1%	100.0%
66.	Foot exam for people with diabetes	100.0%	5.6%	50.0%	100.0%
67.	Dilated eye exam for people with diabetes	33.3%	5.6%	77.8%	94.4%

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Report Criteria:

STATES: NJ

TABLE 2: SERVICES OFFERED AND DELIVERY METHOD

State Summary for New Jersey for 2007

18 Grantees

SERVICE TYPE NOTE: NOT ALL CENTERS PROVIDE ALL SERVICES (See Appendix B for Definitions)		DELIVERY METHOD (More than one method may apply for a given service)			
		PROVIDED BY GRANTEE (a)	BY REFERRAL/ GRANTEE PAYS (b)	BY REFERRAL/ GRANTEE DOESN'T PAY (c)	PROVIDES ONE OR MORE DELIVERY METHOD
III. Cardiovascular Disease					
68.	Blood pressure monitoring	100.0%	0.0%	11.1%	100.0%
69.	Weight reduction program	61.1%	0.0%	50.0%	100.0%
70.	Blood cholesterol screening	66.7%	5.6%	44.4%	100.0%
IV. HIV/AIDS					
See line 9. HIV testing and counseling					
V. Infant Mortality					
Also see line 14. Prenatal Care					
71.	Follow-up testing and related health care services for abnormal newborn bloodspot screening	55.6%	0.0%	77.8%	94.4%
VI. Immunizations		See line 11. Immunizations			
OTHER SERVICES					
72.	WIC Services	5.6%	0.0%	100.0%	100.0%
73.	Head Start services	11.1%	0.0%	94.4%	94.4%
74.	Food bank/delivered meals	11.1%	0.0%	94.4%	94.4%
75.	Employment/Educational Counseling	27.8%	0.0%	88.9%	94.4%
76.	Assistance in obtaining housing	55.6%	0.0%	83.3%	94.4%

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Report Criteria:

STATES: NJ

TABLE 3A: PATIENTS BY AGE AND GENDER

State Summary for New Jersey for 2007 18 Grantees

Universal

Age Groups		MALE PATIENTS	FEMALE PATIENTS	All Patients	
		(a)	(b)	Number	Percent
Number of Patients					
1.	Under Age 1	6,829	6,753	13,582	4.3%
2.	Age 1	4,192	4,148	8,340	2.6%
3.	Age 2	3,550	3,432	6,982	2.2%
4.	Age 3	3,293	3,294	6,587	2.1%
5.	Age 4	3,436	3,439	6,875	2.2%
6.	Age 5	3,262	3,264	6,526	2.1%
7.	Age 6	2,833	2,851	5,684	1.8%
8.	Age 7	2,541	2,499	5,040	1.6%
9.	Age 8	2,526	2,430	4,956	1.6%
10.	Age 9	2,315	2,355	4,670	1.5%
11.	Age 10	2,201	2,348	4,549	1.4%
12.	Age 11	2,212	2,232	4,444	1.4%
13.	Age 12	2,195	2,246	4,441	1.4%
14.	Age 13	2,093	2,340	4,433	1.4%
15.	Age 14	2,246	2,311	4,557	1.4%
16.	Age 15	2,190	2,471	4,661	1.5%
17.	Age 16	2,313	2,952	5,265	1.7%
18.	Age 17	2,125	3,090	5,215	1.6%
19.	Age 18	1,857	3,523	5,380	1.7%
20.	Age 19	1,711	3,983	5,694	1.8%
21.	Age 20	1,573	4,109	5,682	1.8%
22.	Age 21	1,658	4,257	5,915	1.9%
23.	Age 22	1,665	4,365	6,030	1.9%
24.	Age 23	1,659	4,445	6,104	1.9%
25.	Age 24	1,707	4,447	6,154	1.9%
26.	Ages 25 - 29	8,182	20,852	29,034	9.2%
27.	Ages 30 - 34	7,316	16,199	23,515	7.4%
28.	Ages 35 - 39	7,415	13,836	21,251	6.7%
29.	Ages 40 - 44	8,003	13,087	21,090	6.7%
30.	Ages 45 - 49	8,031	12,179	20,210	6.4%
31.	Ages 50 - 54	6,832	9,997	16,829	5.3%
32.	Ages 55 - 59	5,013	7,406	12,419	3.9%
33.	Ages 60 - 64	3,529	5,841	9,370	3.0%
34.	Ages 65 - 69	2,229	3,911	6,140	1.9%
35.	Ages 70 - 74	1,439	2,562	4,001	1.3%
36.	Ages 75 - 79	889	1,503	2,392	0.8%
37.	Ages 80 - 84	420	897	1,317	0.4%
38.	Ages 85 and over	254	590	844	0.3%
39.	Total Patients (sum lines 1-38)	123,734	192,444	316,178	100.0%
	Percent of Total	39.1%	60.9%		

* Percents may not total to 100% due to rounding.

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Report Criteria:

STATES: NJ

TABLE 3B: PATIENTS BY RACE / ETHNICITY / LANGUAGE

State Summary for New Jersey for 2007 18 Grantees

Universal

PATIENTS BY HISPANIC/LATINO IDENTITY		Number (a)	Percent of Total	% of Known
Number of Patients				
1.	Hispanic or Latino	159,707	50.5%	
2.	All others (including Unreported)	156,471	49.5%	
3.	<not used>			
4.	Total Patients (sum lines 1-3 must = line 11)	316,178	100.0%	

PATIENTS BY RACE		Number (a)	Percent of Total	% of Known
Number of Patients				
5a.	Asian	6,198	2.0%	2.3%
5b.	Native Hawaiian	145	0.0%	0.1%
5c.	Other Pacific Islander	1,776	0.6%	0.7%
5.	Total Asian/Hawaiian/Pacific Islander (sum lines 5a+5b+5c)	8,119	2.6%	3.1%
6.	Black/African American (including Blacks or African Americans of Latino/Hispanic descent)	126,867	40.1%	48.0%
7.	American Indian/Alaska Native (including American Indians or Alaska Natives of Latino/Hispanic descent)	8,789	2.8%	3.3%
8.	White (including Whites of Latino/Hispanic descent)	120,447	38.1%	45.5%
9.	More than one race	343	0.1%	0.1%
10.	Unreported / Refused to report	51,613	16.3%	
11.	Total Patients (sum lines 5-10 must = line 4)	316,178	100.0%	100.0%

PATIENTS BY LANGUAGE		Number (a)	Percent of Total	% of Known
Number of Patients				
12.	Patients best served in a language other than English	151,237	47.8%	

* Percents may not equal 100% due to rounding

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Report Criteria:
STATES: NJ

TABLE 4: PATIENTS BY SOCIOECONOMIC CHARACTERISTICS

State Summary for New Jersey for 2007 18 Grantees

Universal

Income as Percent of Poverty Level		Number of Patients (a)	% of Total	% of Known	
1.	100% and Below	207,776	65.7%	76.1%	
2.	101 - 150%	37,905	12.0%	13.9%	
3.	151 - 200%	13,800	4.4%	5.1%	
4.	Over 200%	13,403	4.2%	4.9%	
5.	Unknown	43,294	13.7%		
6.	Total (sum lines 1-5)	316,178	100.0%		
Principal Third Party Insurance Source		Ages 0 - 19 (a)	Ages 20+ (b)	TOTAL	%
7.	None/Uninsured	26,849	108,821	135,670	42.9%
8a.	Regular Medicaid (Title XIX)	39,835	48,009	87,844	27.8%
8b.	S-CHIP Medicaid	42,155	10,817	52,972	16.8%
8.	Total Medicaid (Line 8a + 8b)	81,990	58,826	140,816	44.5%
9.	Medicare (Title XVIII)	17	11,668	11,685	3.7%
10a.	Other Public Insurance non-S-CHIP	0	0	0	0.0%
10b.	Other Public Insurance S-CHIP	0	0	0	0.0%
10.	Total Public Insurance (Line 10a + 10b)	0	0	0	0.0%
11.	Private Insurance	9,025	18,982	28,007	8.9%
12.	Total (Sum Lines 7 + 8 + 9 + 10 + 11)	117,881	198,297	316,178	100.0%
Selected Patient Characteristics		Number of Patients (a)	%		
13.	Migrant (330g grantees Only)	10,945	82.9%		
14.	Seasonal (330g grantees Only)	2,260	17.1%		
15.	Total Migrant/Seasonal Agricultural Worker or Dependent (MHC Funded Total)	13,205	100.0%		
	Total Migrant/Seasonal Agricultural Worker or Dependent (All Grantees Report This Line)	14,148			
16.	Homeless Shelter (330h grantees Only)	2,741	31.4%		
17.	Transitional (330h grantees Only)	1,165	13.4%		
18.	Doubling Up (330h grantees Only)	2,085	23.9%		
19.	Street (330h grantees Only)	743	8.5%		
20.	Other (330h grantees Only)	1,667	19.1%		
21.	Unknown (330h grantees Only)	317	3.6%		
22.	Total Homeless (HO Funded Total)	8,718	100.0%		
	Total Homeless (All Grantees Report This Line)	10,943			
23.	Total School Based Health Center Patients (All Grantees Report this Line)	5,507			

* Percents may not equal 100% due to rounding

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* Grantees without HO and/or MHC funding report totals on line 15 and 22, but not the detail. These lines are duplicated to show totals from all grantees

Report Criteria:

STATES: NJ

TABLE 5: STAFFING AND UTILIZATION

State Summary for New Jersey for 2007

18 Grantees

Universal

PERSONNEL BY MAJOR SERVICE CATEGORY		FTEs (a)	Encounters (b)	Patients (c)
1.	Family Practitioners	35.52	154,723	
2.	General Practitioners	2.40	7,030	
3.	Internists	44.35	152,606	
4.	Obstetrician/Gynecologists	32.52	105,633	
5.	Pediatricians	58.51	193,612	
7.	Other Specialty Physicians	8.11	22,370	
8.	Total Physicians (lines 1-7)	181.41	635,974	
9a.	Nurse Practitioners	40.04	127,129	
9b.	Physician Assistants	2.07	1,812	
10.	Certified Nurse Midwives	20.84	67,904	
10a.	Total Midlevel Practitioners (lines 9a-10)	62.95	196,845	
11.	Nurses	176.81	32,059	
12.	Other Medical Personnel	235.49		
13.	Laboratory Personnel	13.79		
14.	X-ray Personnel	0.67		
15.	Total Medical Care Services (lines 8-14)	671.12	864,878	265,433
16.	Dentists	53.05	145,234	
17.	Dental Hygienists	4.18	8,218	
18.	Dental Assistants, Aides, and Technicians	73.10		
19.	Total Dental Services (lines 16-18)	130.33	153,452	71,939
20a.	Psychiatrists	1.98	5,926	
20b.	Other Licensed Mental Health Providers	9.56	8,947	
20c.	Other Mental Health Staff	8.10	3,722	
20.	Mental Health Services (lines 20a + 20b + 20c)	19.64	18,595	3,773
21.	Substance Abuse Services	7.11	9,107	1,613
22.	Other Professional Services	12.60	15,595	8,788
23.	Pharmacy Personnel	1.00		
24.	Case Managers	50.24	40,971	
25.	Patient and Community Education Specialists	38.18	29,662	
26.	Outreach workers	45.75		
27.	Transportation Staff	13.53		
27a.	Eligibility Assistance Workers	12.47		
28.	Other Enabling Services	20.44		
29.	Total Enabling Services (lines 24-28)	180.61	70,633	28,606
29a.	Other Programs and Services	0.00		
30.	Administrative Staff	390.24		
31.	Facility Staff	67.27		
32.	Patient services support staff	320.19		
33.	Total Administration and Facility (lines 30-32)	777.70		
34.	Total (Total Lines 15+19+20+21+22+23+29+29a+33)	1,800.11	1,132,260	

Note: Subtotals may differ from the sum of cells due to rounding.

* % Unduplicated patients exceeds 100% due to use of multiple services

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Report Criteria:

STATES: NJ

TABLE 5: STAFFING AND UTILIZATION

State Summary for New Jersey for 2007

18 Grantees

Universal

PERSONNEL BY MAJOR SERVICE CATEGORY		FTEs		Encounters			Patients
		% Group	% Total	% Group	% Total	Encounters per FTE	% of T3A * Unduplicated
1.	Family Practitioners	5.3%	2.0%	17.9%	13.7%	4,356	
2.	General Practitioners	0.4%	0.1%	0.8%	0.6%	2,929	
3.	Internists	6.6%	2.5%	17.6%	13.5%	3,441	
4.	Obstetrician/Gynecologists	4.8%	1.8%	12.2%	9.3%	3,248	
5.	Pediatricians	8.7%	3.3%	22.4%	17.1%	3,309	
7.	Other Specialty Physicians	1.2%	0.5%	2.6%	2.0%	2,758	
8.	Total Physicians (lines 1-7)	27.0%	10.1%	73.5%	56.2%	3,506	
9a.	Nurse Practitioners	6.0%	2.2%	14.7%	11.2%	3,175	
9b.	Physician Assistants	0.3%	0.1%	0.2%	0.2%	875	
10.	Certified Nurse Midwives	3.1%	1.2%	7.9%	6.0%	3,258	
10a.	Total Midlevel Practitioners (lines 9a-10)	9.4%	3.5%	22.8%	17.4%	3,127	
11.	Nurses	26.3%	9.8%	3.7%	2.8%	181	
12.	Other Medical Personnel	35.1%	13.1%				
13.	Laboratory Personnel	2.1%	0.8%				
14.	X-ray Personnel	0.1%	0.0%				
15.	Total Medical Care Services (lines 8-14)	100.0%	37.3%	100.0%	76.4%	2,054	84.0%
16.	Dentists	40.7%	2.9%	94.6%	12.8%	2,738	
17.	Dental Hygienists	3.2%	0.2%	5.4%	0.7%	1,966	
18.	Dental Assistants, Aides, and Technicians	56.1%	4.1%				
19.	Total Dental Services (lines 16-18)	100.0%	7.2%	100.0%	13.6%	2,681	22.8%
20a.	Psychiatrists	10.1%	0.1%	31.9%	0.5%	2,993	
20b.	Other Licensed Mental Health Providers	48.7%	0.5%	48.1%	0.8%	936	
20c.	Other Mental Health Staff	41.2%	0.4%	20.0%	0.3%	460	
20.	Mental Health Services (lines 20a + 20b + 20c)	100.0%	1.1%	100.0%	1.6%	947	1.2%
21.	Substance Abuse Services	100.0%	0.4%	100.0%	0.8%	1,281	0.5%
22.	Other Professional Services	100.0%	0.7%	100.0%	1.4%	1,238	2.8%
23.	Pharmacy Personnel	100.0%	0.1%				
24.	Case Managers	27.8%	2.8%	58.0%	3.6%	816	
25.	Patient and Community Education Specialists	21.1%	2.1%	42.0%	2.6%	777	
26.	Outreach workers	25.3%	2.5%				
27.	Transportation Staff	7.5%	0.8%				
27a.	Eligibility Assistance Workers	6.9%	0.7%				
28.	Other enabling services	11.3%	1.1%				
29.	Total Enabling Services (lines 24-28)	100.0%	10.0%	100.0%	6.2%	799	9.0%
29a.	Other Programs and Services	---	0.0%				
30.	Administrative Staff	50.2%	21.7%				
31.	Facility Staff	8.6%	3.7%				
32.	Patient services support staff	41.2%	17.8%				
33.	Total Administration and Facility (lines 30-32)	100.0%	43.2%				
34.	Total (Total Lines 15+19+20+21+22+23+29+29a+33)		100.0%		100.0%		

Note: Subtotals may differ from the sum of cells due to rounding.

* % Unduplicated patients exceeds 100% due to use of multiple services

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STATES: NJ

TABLE 6: SELECTED DIAGNOSES AND SERVICES RENDERED

State Summary for New Jersey for 2007 18 Grantees

Universal

Diagnostic Category		Applicable Primary ICD-9-CM or CPT Code (where applicable)	Number of Encounters (a)	Number of Patients (b)	Encounters Per Patient
Selected Infectious and Parasitic Diseases					
1.	Symptomatic HIV	042.xx; 079.53	5,606	1,221	4.59
2.	Asymptomatic HIV	V08	3,285	981	3.35
3.	Tuberculosis	010.xx - 018.xx	1,160	726	1.60
4.	Syphilis and other sexually transmitted diseases	090.xx - 099.xx	1,719	1,446	1.19
Selected Diseases of the Respiratory System					
5.	Asthma	493.xx	19,371	11,020	1.76
6.	Chronic bronchitis and emphysema	490.xx - 492.xx	6,415	4,799	1.34
Selected Other Medical Conditions					
7.	Abnormal breast findings, female	174.xx; 198.81; 233.0x; 793.8x	1,437	1,129	1.27
8.	Abnormal cervical findings	180.xx; 198.82; 233.1x; 795.0x	5,425	3,499	1.55
9.	Diabetes mellitus	250.xx; 775.1x	47,634	15,635	3.05
10.	Heart disease (selected)	391.xx - 392.xx 410.xx - 429.xx	6,759	2,845	2.38
11.	Hypertension	401.xx - 405.xx	66,789	28,115	2.38
12.	Contact dermatitis and other eczema	692.xx	9,202	7,637	1.20
13.	Dehydration	276.5x	167	111	1.50
14.	Exposure to heat or cold	991.xx - 992.xx	56	47	1.19
Selected Childhood Conditions					
15.	Otitis media and eustachian tube disorders	381.xx - 382.xx	13,124	9,127	1.44
16.	Selected perinatal medical conditions	770.xx; 771.xx; 773.xx; 774.xx - 779.xx (excluding 779.3x)	645	481	1.34
17.	Lack of expected normal physiological development (such as delayed milestone; failure to gain weight; failure to thrive) -- does not include sexual or mental development; Nutritional deficiencies	260.xx - 269.xx; 779.3x; 783.3x - 783.4x	955	683	1.40

* Encounters and patients are reported by Primary Diagnosis for lines 1-20d

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Note: x denotes any number including the absence of a number in that place.

Report Criteria:

STATES: NJ

TABLE 6: SELECTED DIAGNOSES AND SERVICES RENDERED

State Summary for New Jersey for 2007 18 Grantees

Universal

Diagnostic Category		Applicable Primary ICD-9-CM or CPT Code (where applicable)	Number of Encounters (a)	Number of Patients (b)	Encounters Per Patient
Selected Mental Health and Substance Abuse Conditions					
18.	Alcohol related disorders	291.xx, 303.xx, 305.0x 357.5x	2,537	1,054	2.41
19.	Other substance related disorders (excluding tobacco use disorders)	292.1x – 292.8x, 304.xx, 305.2x – 305.9x, 357.6x, 648.3x	9,033	1,781	5.07
20a.	Depression and other mood disorders	296.xx, 300.4 301.13, 311.xx	13,150	5,051	2.60
20b.	Anxiety disorders including PTSD	300.0x, 300.21, 300.22, 300.23, 300.29, 300.3, 308.3, 309.81	4,114	2,631	1.56
20c.	Attention deficit and disruptive behavior disorders	312.8x, 312.9x, 313.81, 314.xx	1,184	805	1.47
20d.	Other mental disorders, excluding drug or alcohol dependence (includes mental retardation)	290.xx 293.xx - 302.xx (excluding 296.xx, 300.0x, 300.21, 300.22, 300.23, 300.29, 300.3, 300.4, 301.13); 306.xx - 319.xx (excluding 308.3, 309.81, 311.xx, 312.8x, 312.9x, 313.81, 314.xx)	7,870	3,854	2.04
Selected Diagnostic Tests/Screening/Preventive Services					
21.	HIV Test	CPT-4: 86689; 86701-86703; 87390-87391	7,912	5,086	1.56
22.	Mammogram	CPT-4: 77055-77057 OR ICD-9: V76.11, V76.12	6,330	6,190	1.02
23.	Pap Test	CPT-4: 88141-88155; 88164-88167 OR ICD-9: V72.3; V72.31; V76.2	49,021	37,231	1.32
24.	Selected Immunizations: Hepatitis A, Hemophilus Influenza B (HiB), Influenza virus, Pneumococcal, Diphtheria, Tetanus, Pertussis (DTaP) (DTP) (DT), Mumps, Measles, Rubella, Poliovirus, Varicella, Hepatitis B Child)	CPT-4: 90633-90634, 90645 – 90648; 90657 – 90660; 90669; 90700 – 90702; 90704 – 90716; 90718; 90720-90721, 90723, 90743 – 90744; 90748	112,230	57,827	1.94
25.	Contraceptive management	ICD-9: V25.xx	32,765	19,145	1.71
26.	Health supervision of infant or child (ages 0 through 11)	CPT-4: 99391-99393; 99381- 99383; 99431-99433 or ICD-9: V20.xx; V29.xx	123,702	57,287	2.16

* Encounters and patients are reported by Primary Diagnosis for lines 1-20d

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Note: x denotes any number including the absence of a number in that place.

Report Criteria:
STATES: NJ

TABLE 6: SELECTED DIAGNOSES AND SERVICES RENDERED

State Summary for New Jersey for 2007 18 Grantees

Universal

Diagnostic Category		Applicable Primary ICD-9-CM or CPT Code (where applicable)	Number of Encounters (a)	Number of Patients (b)	Encounters Per Patient
Selected Dental Services					
27.	I. Emergency Services	ADA: D9110	12,376	9,518	1.30
28.	II. Oral Exams	ADA: D0120, D0140, D0145, D0150, D0160, D0170, D0180	83,917	56,127	1.50
29.	Prophylaxis – adult or child	ADA: D1110, D1120	34,998	30,110	1.16
30.	Sealants	ADA: D1351	7,725	3,301	2.34
31.	Fluoride Treatment – adult or child	ADA: D1203, D1204	12,151	10,192	1.19
32.	III. Restorative Services	ADA: D21xx, D23xx, D27xx	39,499	19,212	2.06
33.	IV. Oral Surgery (extractions and other surgical procedures)	ADA: D7111, D7140, D7210, D7220, D7230, D7240, D7241, D7250, D7260, D7261, D7270, D7272, D7280	20,033	12,886	1.55
34.	V. Rehabilitative Services (Endo, Perio, Prosthodontics, Ortho)	ADA: D3xxx, D4xxx, D5xxx, D6xxx, D8xxx	21,413	11,206	1.91

* Encounters and patients are reported by Primary Diagnosis for lines 1-20d

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Note: x denotes any number including the absence of a number in that place.

Report Criteria:

STATES: NJ

TABLE 7: PERINATAL PROFILE

State Summary for New Jersey for 2007

18 Grantees

SECTION 1 ALL GRANTEEES					
CHARACTERISTICS		Number of Patients (a)			
1.	Total Patients Known to be Pregnant:	This Line No Longer Reported			
2.	Total Patients Known to be HIV+ Pregnant Women	19			
CONTINUE ONLY IF YOU PROVIDE PRENATAL SERVICES!!					
SECTION II GRANTEES WHO PROVIDE PRENATAL CARE					
A. DEMOGRAPHIC CHARACTERISTICS OF PRENATAL CARE PATIENTS					
AGE		Number of Patients (a)	Percent		
3.	Less than 15 years	68	0.5%		
4.	Ages 15 - 19	2,446	16.7%		
5.	Ages 20 - 24	4,988	34.0%		
6.	Ages 25 - 44	7,107	48.5%		
7.	Ages 45 and Over	53	0.4%		
8.	Total Patients (Sum Lines 3-7)	14,662	100.0%		
RACE		Number of Patients (a)	Percent		
9a.	Asian	421	2.9%		
9b.	Native Hawaiian	2	0.0%		
9c.	Other Pacific Islander	107	0.7%		
9.	Total Asian/Hawaiian/Pacific Islander (sum lines 9a through 9c)	530	3.6%		
10.	Black/African American	3,238	22.1%		
11.	American Indian/Alaska Native	46	0.3%		
12.	White	5,943	40.5%		
13.	More than one race	2,505	17.1%		
14.	Unreported / Refused to report	2,400	16.4%		
15.	Total Patients (Sum Lines 9 - 14)	14,662	100.0%		
LATINO/HISPANIC IDENTITY		Number of Patients (a)	Percent		
28.	Latino/Hispanic	8,590	58.6%		
29.	All other including Unreported/Refused to report	6,072	41.4%		
30.	Total Patients (Sum Lines 28+29)	14,662	100.0%		
B. TRIMESTER OF ENTRY INTO PRENATAL CARE					
Trimester of First Known Visit for Women Receiving Prenatal Care During Reporting Year		Women Having First Visit with Grantee		Women Having First Visit with Another Provider	
		(a)	%	(b)	%
16.	First Trimester	9,126	62.2%	361	2.5%
17.	Second Trimester	3,967	27.1%	168	1.1%
18.	Third Trimester	933	6.4%	107	0.7%

* Percents may not equal 100% due to rounding

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Report Criteria:

STATES: NJ

TABLE 7: PERINATAL PROFILE

State Summary for New Jersey for 2007

18 Grantees

C. DELIVERY, POSTPARTUM AND INFANT UTILIZATION DURING THE CALENDAR YEAR by race									
	Asian (a)	Native Hawaiian (b1)	Pacific Islander (b2)	Black or African American (c)	American Indian or Alaska Native (d)	White (e)	More than one race (f)	Unreported/ Refused to Report (g)	Total (h)
19. Prenatal care patients who delivered during the year	265	1	80	2,002	6	3,608	1,523	1,408	8,893
	3.0%	0.0%	0.9%	22.5%	0.1%	40.6%	17.1%	15.8%	100.0%
19a. Deliveries performed by grantee provider									6,546
									100.0%
20. Births less than 1,500 grams (very low)	2	0	0	65	0	43	2	16	128
	1.6%	0.0%	0.0%	50.8%	0.0%	33.6%	1.6%	12.5%	100.0%
21. Births 1,500 to 2,499 grams (low)	14	0	11	177	0	254	21	96	573
	2.4%	0.0%	1.9%	30.9%	0.0%	44.3%	3.7%	16.8%	100.0%
22. Births 2,500 grams or more (normal)	244	0	68	1,727	6	3,339	1,492	1,274	8,150
	3.0%	0.0%	0.8%	21.2%	0.1%	41.0%	18.3%	15.6%	100.0%
% Low & very low birthweight	6.2%	---	13.9%	12.3%	0.0%	8.2%	1.5%	8.1%	7.9%
23. Prenatal care patients who received postpartum care within 8 weeks of delivery	182	1	43	1,156	5	2,499	1,189	822	5,897
	3.1%	0.0%	0.7%	19.6%	0.1%	42.4%	20.2%	13.9%	100.0%
24. Infant who received newborn visit w/in 4 weeks of birth	195	1	31	1,173	5	2,497	1,175	927	6,004
	3.2%	0.0%	0.5%	19.5%	0.1%	41.6%	19.6%	15.4%	100.0%
C. DELIVERY, POSTPARTUM AND INFANT UTILIZATION DURING THE CALENDAR YEAR by Latino Identity									
	Latino/Hispanic (i)		All others including Unreported (j)		Total (k)				
19. Prenatal care patients who delivered during the year	5,409		3,484		8,893				
	60.8%		39.2%		100.0%				
20. Births less than 1,500 grams (very low)	43		85		128				
	33.6%		66.4%		100.0%				
21. Births 1,500 to 2,499 grams (low)	293		280		573				
	51.1%		48.9%		100.0%				
22. Births 2,500 grams or more (normal)	5,101		3,049		8,150				
	62.6%		37.4%		100.0%				
% Low & very low birthweight	6.2%		10.7%		7.9%				
23. Prenatal care patients who received postpartum care within 8 weeks of delivery	3,544		2,353		5,897				
	60.1%		39.9%		100.0%				
24. Infant who received newborn visit w/in 4 weeks of birth	4,074		1,930		6,004				
	67.9%		32.1%		100.0%				

* Percents may not equal 100% due to rounding

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Report Criteria:

STATES: NJ

TABLE 7: PERINATAL PROFILE

State Summary for New Jersey for 2007

18 Grantees

D. ENROLLMENT OF PRENATAL CARE PATIENTS AND THEIR INFANTS IN WIC (only patients who receive prenatal services from the grantee)			
CHARACTERISTICS		Number of Patients (a)	%
25.	Prenatal Care Patients (% Total Patients)	10,903	74.4%
26.	Infants (% Infant Births)	3,867	43.7%
27.	Postpartum Care Patients (% Prenatal Care patients who Delivered)	4,090	46.0%

* Percents may not equal 100% due to rounding

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STATES: NJ

TABLE 8A: FINANCIAL COSTS

State Summary for New Jersey for 2007 18 Grantees

		Accrued Cost	Allocation of Facility and Administration	Total Cost After Allocation of Facility and Administration	Overhead as Percent of Total Cost
		(a)	(b)	(c)	(c1)
Financial Costs for Medical Care					
1.	Medical Staff	66,998,366	38,543,185	105,541,551	36.52%
2.	Lab and X-ray	1,996,009	1,222,525	3,218,534	37.98%
3.	Medical/Other Direct	8,664,986	3,716,451	12,381,437	30.02%
4.	Total Medical Care Services (sum lines 1 through 3)	77,659,361	43,482,161	121,141,522	35.89%
Financial Costs for Other Clinical Services					
5.	Dental	13,665,142	7,695,865	21,361,007	36.03%
6.	Mental Health	2,091,455	1,535,416	3,626,871	42.33%
7.	Substance Abuse	360,275	168,961	529,236	31.93%
8a.	Pharmacy not including pharmaceuticals	114,272	374,687	488,959	76.63%
8b.	Pharmaceuticals	1,056,820		1,056,820	
9.	Other Professional	1,408,549	834,209	2,242,758	37.20%
10.	Total Other Clinical Services (Sum Lines 5 through 9)	18,696,513	10,609,138	29,305,651	36.20%
Financial Costs of Enabling and Other Program Related Services					
11.	Enabling	8,928,863	4,838,837	13,767,700	35.15%
12.	Other Related Services	6,688	3,067	9,755	31.44%
13.	Total Enabling and Other Services (Sum Lines 11 and 12)	8,935,551	4,841,904	13,777,455	35.14%
Overhead and Totals					
14.	Facility	14,718,604			8.96%
15.	Administration	44,214,599			26.92%
16.	Total Overhead (Sum Lines 14 and 15)	58,933,203			35.89%
17.	Total Accrued Costs (Sum lines 4+10 + 13 + 16)	164,224,628		164,224,628	
18.	Value of Donated Facilities, Services and Supplies			1,368,825	
19.	Total With Donations (Sum Lines 17 and 18)			165,593,453	

* Percents may not equal 100% due to rounding

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Report Criteria:

STATES: NJ

TABLE 8A: FINANCIAL COSTS

State Summary for New Jersey for 2007 18 Grantees

Services		Direct Accrued Cost (a)		Loaded Cost (c) Includes Overhead
		% of Category	% of Total	% of Total
Financial Costs for Medical Care				
1.	Medical Staff	86.3%	40.8%	64.3%
2.	Lab and X-ray	2.6%	1.2%	2.0%
3.	Medical/Other Direct	11.2%	5.3%	7.5%
4.	Total Medical Care Services (sum lines 1 through 3)	100.0%	47.3%	73.8%
Financial Costs for Other Clinical Services				
5.	Dental	73.1%	8.3%	13.0%
6.	Mental Health	11.2%	1.3%	2.2%
7.	Substance Abuse	1.9%	0.2%	0.3%
8a.	Pharmacy not including pharmaceuticals	0.6%	0.1%	0.3%
8b.	Pharmaceuticals	5.7%	0.6%	0.6%
9.	Other Professional	7.5%	0.9%	1.4%
10.	Total Other Clinical Services (Sum Lines 5 through 9)	100.0%	11.4%	17.8%
Financial Costs of Enabling and Other Program Related Services				
11.	Enabling	99.9%	5.4%	8.4%
12.	Other Related Services	0.1%	0.0%	0.0%
13.	Total Enabling and Other Services (Sum Lines 11 and 12)	100.0%	5.4%	8.4%
Overhead and Totals				
14.	Facility	25.0%	9.0%	
15.	Administration	75.0%	26.9%	
16.	Total Overhead (Sum Lines 14 and 15)	100.0%	35.9%	
17.	Total Accrued Costs (Sum lines 4+10 + 13 + 16)	100.0%	100.0%	100.0%
18.	Value of Donated Facilities, Services and Supplies (As % of direct cost - Line 17)			0.8%

* Percents may not equal 100% due to rounding

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Report Criteria:

STATES: NJ

TABLE 8B: ENABLING SERVICES

State Summary for New Jersey for 2007 18 Grantees

SERVICE		COST (a)	Percentage
Mental Health/Substance Abuse Services			
1-3	(These lines are no longer required)		
Enabling Services			
4.	Case Management	2,510,060	28%
5.	Transportation	633,906	7%
6.	Outreach	1,929,252	22%
7.	Patient Education	2,275,914	25%
8.	Translation/Interpretation	250,799	3%
9.	Community Education	247,243	3%
10.	Environmental Health Risk Reduction	0	0%
11.	Eligibility Assistance	844,781	9%
12.	Other Enabling Services	236,908	3%
13.	Total Enabling Services Cost (Sum Line 4-12)	8,928,863	100%

* Percents may not equal 100% due to rounding

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STATES: NJ

TABLE 9C: MANAGED CARE ENROLLMENT/UTILIZATION

State Summary for New Jersey for 2007 18 Grantees

Payor Category		Medicaid	Medicare	Other Public Including non-Medicaid CHIP	Private	Total
		(a)	(b)	(c)	(d)	(e)
Revenue						
1a.	Capitation revenue for Services	11,929,186	500	0	501,859	12,431,545
1b.	Fee-for-Service revenue for Services	9,814,163	0	0	298,316	10,112,479
1.	Total revenue for Services (Lines 1a + 1b)	21,743,349	500	0	800,175	22,544,024
3a.	Collections from Medicaid or Medicare reconciliation/wrap around (for current Year)	15,409,694	0			15,409,694
3b.	Collections from Medicaid or Medicare reconciliation/wrap around (for prior years)	5,485,107	0			5,485,107
3c.	Collections from patient co-payments and from managed care plans for other retroactive payments/ risk pool/ incentive/ withhold	88,968	2,271	0	0	91,239
3d.	Penalties or paybacks to managed care plans	0	0	0	0	0
4.	Total Managed Care Revenue (Line 1 + 3a + 3b + 3c) - (Line 3d)	42,727,118	2,771	0	800,175	43,530,064
Expenses						
5a.	Capitation expenses for Services	24,848,136	4,882	0	1,111,847	25,964,865
5b.	Fee-for-Service expenses for Services	21,587,064	0	0	1,307,806	22,894,870
5.	Total expenses for Services (Lines 5a + 5b)	46,435,200	4,882	0	2,419,653	48,859,735
7.	Total Managed Care Expenses (Line 5)	46,435,200	4,882	0	2,419,653	48,859,735
	Surplus / Deficit (Line 4 - Line 7)	-3,708,082	-2,111	0	-1,619,478	-5,329,671
	Surplus / Deficit as % of Expenses (L4 - L7)/L7	-8.0%	-43.2%	0.0%	-66.9%	-10.9%

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STATES: NJ

TABLE 9C: MANAGED CARE ENROLLMENT/UTILIZATION

State Summary for New Jersey for 2007 18 Grantees

Payor Category		Medicaid	Medicare	Other Public Including non-Medicaid CHIP	Private	Total
		(a)	(b)	(c)	(d)	(e)
Utilization Data						
8a.	Member months for managed care (capitated)	607,324	177	0	46,717	654,218
8b.	Member months for managed care (fee-for-service)	170,332	0	0	10,804	181,136
8.	Total Member months for managed care (Lines 8a + 8b)	777,656	177	0	57,521	835,354
9a.	Managed Care Encounters (capitated)	181,348	39	0	8,157	189,544
9b.	Managed Care Encounters (fee-for-service)	160,063	0	0	10,408	170,471
9.	Total Managed Care Encounters (Lines 9a + 9b)	341,411	39	0	18,565	360,015
10a.	Enrollees in Managed Care Plans (capitated) (as of 12/31)	53,781	15	0	3,864	57,660
10b.	Enrollees in Managed Care Plans (fee-for-service) (as of 12/31)	16,877	0	0	984	17,861
10.	Total Managed Care Enrollees (Lines 10a + 10b) (as of 12/31)	70,658	15	0	4,848	75,521
11.	Enrollees in Primary Care Case Management Programs (PCCM)	0	0	0	0	0
12.	Number of Managed Care Contracts	68	1	0	19	88

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STATES: NJ

TABLE 9D: PATIENT RELATED REVENUE (Scope of Project Only)

State Summary for New Jersey for 2007

18 Grantees

Payor Category		Charges			Collections			
		Full Charges This Period (a)	% of Payor	% of Total	Amount Collected This Period (b)	% of Payor	% of Total	% of Charges
1.	Medicaid Non-Managed Care	50,171,133	47.4%	28.4%	21,286,810	33.9%	27.5%	42.4%
2a.	Medicaid Managed Care (capitated)	25,444,633	24.0%	14.4%	22,231,984	35.4%	28.8%	87.4%
2b.	Medicaid managed Care (fee-for-service)	30,229,851	28.6%	17.1%	19,325,957	30.8%	25.0%	63.9%
3.	Total Medicaid (Lines 1 + 2a + 2b)	105,845,617	100.0%	60.0%	62,844,751	100.0%	81.3%	59.4%
4.	Medicare Non-Managed Care	7,684,956	99.9%	4.4%	3,823,788	100.0%	4.9%	49.8%
5a.	Medicare Managed Care (capitated)	5,420	0.1%	0.0%	500	0.0%	0.0%	9.2%
5b.	Medicare managed Care (fee-for-service)	0	0.0%	0.0%	0	0.0%	0.0%	---
6.	Total Medicare (Lines 4 + 5a + 5b)	7,690,376	100.0%	4.4%	3,824,288	100.0%	4.9%	49.7%
7.	Other Public including Non-Medicaid CHIP (Non Managed Care)	0	0.0%	0.0%	0	---	0.0%	---
8a.	Other Public including Non-Medicaid CHIP (Managed Care Capitated)	7,098	100.0%	0.0%	0	---	0.0%	0.0%
8b.	Other Public including Non-Medicaid CHIP (Managed Care fee-for-service)	0	0.0%	0.0%	0	---	0.0%	---
9.	Total Other Public (Lines 7 + 8a + 8b)	7,098	100.0%	0.0%	0	---	0.0%	0.0%
10.	Private Non-Managed Care	6,721,850	78.2%	3.8%	2,651,966	76.4%	3.4%	39.5%
11a.	Private Managed Care (capitated)	1,214,951	14.1%	0.7%	492,776	14.2%	0.6%	40.6%
11b.	Private Managed Care (fee-for-service)	660,040	7.7%	0.4%	328,629	9.5%	0.4%	49.8%
12.	Total Private (Lines 10 + 11a + 11b)	8,596,841	100.0%	4.9%	3,473,371	100.0%	4.5%	40.4%
13.	Self-Pay	54,337,988	100.0%	30.8%	7,174,008	100.0%	9.3%	13.2%
14.	Total (Lines 3 + 6 + 9 + 12 + 13)	176,477,920		100.0%	77,316,418		100.0%	43.8%

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TABLE 9D: PATIENT RELATED REVENUE (Scope of Project Only)

State Summary for New Jersey for 2007

18 Grantees

Payor Category		Retroactive Settlements, Receipts, and Paybacks (c)					Allowances		
		Collection of recon./wrap around Current Year (c1)	Collection of recon./wrap around Previous Years (c2)	Collection of other retroactive payments (c3)	Penalty/ Payback (c4)	Net Retros	Net Retros % of Charges	Allowances (d)	Allowances % of Charges
1.	Medicaid Non-Managed Care	0	0		0	0	0.0%	23,191,154	46.2%
2a.	Medicaid Managed Care (capitated)	7,733,369	2,591,448	0	0	10,324,817	40.6%	3,763,052	14.8%
2b.	Medicaid managed Care (fee-for-service)	7,676,325	2,893,659	73,088	0	10,643,072	35.2%	11,465,282	37.9%
3.	Total Medicaid (Lines 1 + 2a + 2b)	15,409,694	5,485,107	73,088	0	20,967,889	19.8%	38,419,488	36.3%
4.	Medicare Non-Managed Care	0	12,008		0	12,008	0.2%	2,753,918	35.8%
5a.	Medicare Managed Care (capitated)	0	0	0	0	0	0.0%	4,920	90.8%
5b.	Medicare managed Care (fee-for-service)	0	0	0	0	0	---	0	---
6.	Total Medicare (Lines 4 + 5a + 5b)	0	12,008	0	0	12,008	0.2%	2,758,838	35.9%
7.	Other Public including Non-Medicaid CHIP (Non Managed Care)				14,077	-14,077	---	0	---
8a.	Other Public including Non-Medicaid CHIP (Managed Care Capitated)			0	0	0	0.0%	0	0.0%
8b.	Other Public including Non-Medicaid CHIP (Managed Care fee-for-service)			0	0	0	---	0	---
9.	Total Other Public (Lines 7 + 8a + 8b)			0	14,077	-14,077	-198.3%	0	0.0%
10.	Private Non-Managed Care				0	0	0.0%	3,475,844	51.7%
11a.	Private Managed Care (capitated)			0	0	0	0.0%	875,485	72.1%
11b.	Private Managed Care (fee-for-service)			0	0	0	0.0%	357,164	54.1%
12.	Total Private (Lines 10 + 11a + 11b)			0	0	0	0.0%	4,708,493	54.8%
13.	Self-Pay								
14.	Total (Lines 3 + 6 + 9 + 12 + 13)	15,409,694	5,497,115	73,088	14,077	20,965,820	11.9%	45,886,819	26.0%

13. Self Pay (Line 14 is same)	Sliding Discounts (e)	S.D. % of S.P. Chgs	Bad Debt Write Off (f)	Bad Debt % of S.P. Chgs
	42,026,600	77.3%	3,851,304	7.1%

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TABLE 9E: OTHER REVENUES

State Summary for New Jersey for 2007 18 Grantees

Source		Amount (a)	% Group Total
BPHC GRANTS (ENTER AMOUNT DRAWN DOWN - CONSISTENT WITH PMS-272)			
1a.	Migrant Health Center	1,670,843	5.1%
1b.	Community Health Center	27,825,878	84.4%
1c.	Health Care for the Homeless	3,345,641	10.1%
1e.	Public Housing Primary Care	0	0.0%
1g.	Total Health Center Cluster (Sum Lines 1a - 1e)	32,842,362	99.6%
1h.	Integrated Services Development Initiative	0	0.0%
1i.	Shared Integrated Management Information Systems	0	0.0%
1j.	Capital Improvement Program Grants	135,534	0.4%
1.	Total BPHC Grants (Lines 1g + 1h + 1i + 1j)	32,977,896	100.0%
OTHER FEDERAL GRANTS			
2.	Ryan White Title III HIV Early Intervention	1,701,384	62.4%
3-4.	Other Federal Grants	1,024,108	37.6%
5.	Total Other Federal Grants (Sum Lines 2-4)	2,725,492	100.0%
NON-FEDERAL GRANTS or CONTRACTS			
6.	State Government Grants and Contracts	9,970,486	21.5%
6a.	State/Local Indigent Care Programs	30,854,177	66.4%
7.	Local Government Grants and Contracts	1,516,453	3.3%
8.	Foundation/Private Grants and Contracts	4,112,099	8.9%
9.	Total Non-Federal Grants and Contracts (Sum Lines 6 + 6a + 7 + 8)	46,453,215	100.0%
10.	Other Revenue (Non-patient related revenue not reported elsewhere)	717,699	100.0%
11.	Total Revenue (Lines 1+5+9+10)	82,874,302	

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EXHIBIT A: TOTAL REVENUE RECEIVED BY BPHC GRANTEES

State Summary for New Jersey for 2007 18 Grantees

	<u>Amount</u>	<u>Percent of Total</u>
<u>GRANT REVENUE</u>	<u>51,302,426</u>	<u>32.0%</u>
FEDERAL	35,703,388	22.3%
BPHC Grants	32,977,896	20.6%
Other Federal Grants	2,725,492	1.7%
NON- FEDERAL	15,599,038	9.7%
State and Local Grants/Contracts	11,486,939	7.2%
Foundation/ Private Grants/Contracts	4,112,099	2.6%
<u>REVENUE FROM SERVICE TO PATIENTS</u>	<u>77,316,418</u>	<u>48.3%</u>
PATIENT SELF-PAY	7,174,008	4.5%
THIRD-PARTY PAYERS	70,142,410	43.8%
Medicaid	62,844,751	39.2%
Medicare	3,824,288	2.4%
Other Public	0	0.0%
Other (Private)Third Party	3,473,371	2.2%
<u>REVENUE FROM INDIGENT CARE PROGRAMS</u>	<u>30,854,177</u>	<u>19.3%</u>
<u>OTHER REVENUE</u>	<u>717,699</u>	<u>0.4%</u>
<u>TOTAL REVENUE</u>	<u>160,190,720</u>	<u>100.0%</u>

Note: Percents may not sum to 100% due to rounding.

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UDS - 2007 SITE SUMMARY REPORT

State Summary for New Jersey for 2007

18 Grantees

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DEMOGRAPHIC AND CLINICAL DATA

PATIENTS		ENCOUNTERS	
Total Patients	316,178	Total Encounters	1,132,260
Number of patients who used:		Medical	864,878
Medical Services	265,433	Dental	153,452
Dental Services	71,939	Mental Health	18,595
Mental health services	3,773	Substance Abuse	9,107
Substance abuse services	1,613	Other Professional	15,595
Other professional Services	8,788	Enabling	70,633
Enabling Service	28,606	Medical Encounters per Medical Patient ³	3.14
Migrant/Seasonal Farmworker Patients	14,148	Dental Encounters per Dental Patient	2.13
Homeless Patients	10,943	Mental Health/ Substance Abuse per Patient	5.14
Total Prenatal Patients	14,662	Other Professional Encounters per Patient	1.77
Target populations		Enabling Encounters per Patient	2.47
% Pediatric (<12 years old)	25%	CLINICAL INFORMATION	
% Geriatric (age 65 and over)	5%	Service Patients to Target Population Ratios	
% Women's health (age 15-44)	32%	Pap smear patients per fem. patients 15+ yrs	25.41%
Gender of Patients, by Age		Well child patients per Patients < 12 yrs	73.22%
% patients under 15 who are female	50%	Family planning patients per fem. patients 15-44 yrs	18.84%
% patients 15-64 who are female	65%	Proportions of medical patients with key diagnoses	
% patients 65 and over who are female	64%	Asthma	4.15%
Other patient characteristics		Hypertension	10.59%
% Non-White	54%	Diabetes	5.89%
% Best served in another language	48%	Otitis Media	3.44%
% <= 200% Poverty	95%	Mental Disorder	4.65%
% Uninsured	43%	Visits per year for patients with specific diagnoses	
% with Medicaid coverage	45%	Asthma	1.76
STAFFING, PRODUCTIVITY AND SUPPORT RATIOS		Hypertension	2.38
Full Time Equivalents		Diabetes	3.05
Primary care physicians FTE	173.30	Otitis Media	1.44
Other physicians (not incl psych) FTE	8.11	Mental Disorder	2.13
NPs / PAs/ CNMs FTE	62.95	Perinatal Care	
Dental FTE	53.05	Total Patients	14,662
Dental Hyg FTE	4.18	% Prenatal teen patients	17.1%
Total Admin/Fac FTE	777.70	% Newborns Below Normal Birthweight	7.9%
Total FTE	1,800.11	% Late Entry Into Prenatal Care	35.3%
Support Ratios		% Deliveries with Postpartum Visit	66.3%
Direct medical support	1.69	% Deliveries with Newborn Visit	67.5%
Direct dental support ratio	1.28		
Patient support ratio (front office)	1.06		
Productivity and Patient Ratios			
Physician Productivity (excl. Psych)	3,541		
Mid-Level Productivity ³	3,127		
Medical Team Productivity ³	3,912		
Dentist Productivity	2,738		
Dental Hygienist Productivity	1,966		
Dental Team Productivity	2,783		
Medical Patients per Medical Provider ³	1,086		
Dental Patients per Dental Provider	1,257		

³ Excludes Nurses

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UDS - 2007 SITE SUMMARY REPORT

State Summary for New Jersey for 2007 18 Grantees

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FISCAL INFORMATION			
COSTS		CHARGES, COLLECTIONS, AND ADJUSTMENTS	
Total Costs (excluding donations)	\$164,224,628	Ratio of Donations to Total Costs	0.01
Admin/Facility % of Total Cost	36%	Total Income (All Sources)	\$160,190,720
Costs by costs center after allocation		% Income from Patient Service	48%
Medical as % of total costs	74%	% Income from BPHC	21%
Dental as % of total costs	13%	% Income from other sources	31%
Pharmacy as % of total costs	1%	Total Charges (All Payors)	\$176,477,920
Lab/X-ray as % of total costs	2%	% Medicaid	60%
Mental/Addictive Srvc as % of total costs	3%	% Medicare	4%
Costs per patient		% Other Public	0%
Medical Cost per Medical Patient	\$444	% Private Insurance	5%
Dental Cost per Dental Patient	\$297	% Self Pay	31%
Total Cost per Total Patient	\$519	% Non-Managed Care	67%
Costs per encounter		%Capitated Managed Care	15%
Medical cost per medical encounter	\$142	% Fee-for-Service Managed Care	18%
Dental cost per dental encounter	\$139	Average Charge per Patient	\$558
Pharmacy cost per medical encounter	\$2	Average Charge per Billable Encounter	\$176
Lab & X-ray cost per medical encounter	\$4	Ratio of Charges to Reimbursable Costs	1.20
MANAGED CARE		Total Collections (All Payors)	\$77,316,418
Total managed care income	\$43,530,064	% Medicaid	81%
Total expenses	\$48,859,735	% Medicare	5%
Medicaid Expenses	\$46,435,200	% Other Public	0%
Medicare Expenses	\$4,882	% Private Insurance	4%
Other Public Expenses	\$0	% Self Pay	9%
Private Ins. Expenses	\$2,419,653	% from Retroactive Payments	27%
Total profit/loss	(\$5,329,671)	Overall Collection Rate (% of Charges)	44%
Medicaid MC Profit/Loss	(\$3,708,082)	Adjustments	
Medicare MC Profit/Loss	(\$2,111)	Sliding Discounts as % SP Charges	77%
Other Public MC Profit/Loss	\$0	Bad Debt as % of self pay charges	7%
Private MC Profit/Loss	(\$1,619,478)	Allowances as % of insured charges	38%
Total profit/loss as % of expenses	-11%	Indigent Care Income as % of self pay chgs.	57%
Total Managed Care Encounters	360,015	Cash Receipts Less Accrued Costs	(\$4,033,908)
% Medicaid	95%	Surplus/Deficit as % Total Cost	-2%
% Medicare	0%		
% Other Public	0%		
% Private Insurance	5%		
Total Encounters per Member Year	5.17		

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Rollup Summary

State Summary for New Jersey for 2007 18 Grantees

	<u>Grantees</u>	<u>% of Total</u>
Region: Region II	18	100.0%
State: New Jersey	18	100.0%
OverAll Count:	18	100.0%

* Summary by Grant Category may exceed 100% due to multiple funded grantees

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Rollup Summary

State Summary for New Jersey for 2007 18 Grantees

Grant Categories:	CHC	15	83.3%
	MHC	2	11.1%
	HO	5	27.8%
	PH	0	0.0%
	SBH	1	5.6%

* Summary by Grant Category may exceed 100% due to multiple funded grantees

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Rollup Summary

State Summary for New Jersey for 2007 18 Grantees

ISN Participation by Network Type and Funding

	Network Type			% Network Type
	BPHC Funded	No BPHC Funds	Total	
Horizontal	2	3	5	56%
Vertical	0	2	2	22%
Both	1	1	2	22%
Any	3	6	9	50%*
% BPHC Funded	33%	67%	100%	

* Percent of total grantees with Any ISN Participation

Other Grantee Statistics

Number of National Health Service Corps Assignees:	10
Number of Grantees deemed under Federal Tort Claims Act (FTCA):	14
Percentage of total deemed under FTCA:	78%

Drug Pricing Programs

	Total	Percentage
340(b)	15	83%
Alternative	4	22%
Any	15	83%*

* Percent of total grantees with any drug discounting program

Grantees Included in Rollup

State Summary for New Jersey for 2007

18 Grantees

<u>UDS</u>	<u>Grantee Name</u>	<u>City, State</u>	<u>CHC</u>	<u>MHC</u>	<u>HO</u>	<u>PH</u>
020070	Henry J. Austin Health Center, Inc.	Trenton, NJ	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
020500	Newark Community Health Centers, Inc.	Newark, NJ	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
020710	City of Newark DHHS	Newark, NJ	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
020930	Southern Jersey Family Medical Centers, Inc.	Hammonton, NJ	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
021230	Neighborhood Health Services Corporation	Plainfield, NJ	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
021270	Community Health Care, Inc.	Bridgeton, NJ	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
021280	Camcare Health Corporation	Camden, NJ	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
021300	Paterson Community Health Center, Inc.	Paterson, NJ	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
0213350	Zufall Health Center, Inc.	Dover, NJ	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
021490	Eric B. Chandler Health Center/UMDNJ	New Brunswick, NJ	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
0216220	Ocean Health Initiatives, Inc.	Lakewood, NJ	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
0217710	Metropolitan Family Health Network	Jersey City, NJ	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
023480	Horizon Health Center	Jersey City, NJ	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
024480	Our Lady Of Lourdes Healthcare Foundation	Camden, NJ	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
024490	North Hudson Community Action Corporation	West New York, NJ	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
027000	Jewish Renaissance Medical Center	Perth Amboy, NJ	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
027670	VNACJ/Community Health Center, Inc.	Asbury Park, NJ	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
027710	Atlanticare Health Services	Egg Harbor Twp, NJ	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

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