



# Fiscal Year (FY) 2017 Service Area Competition (SAC)

HRSA-17-050, HRSA-17-051, HRSA-17-052,  
HRSA-17-053, HRSA-17-054, HRSA-17-055

SAC Technical Assistance Web Site

<http://bphc.hrsa.gov/programopportunities/fundingopportunities/SAC/index.html>



**HRSA**  
Health Resources & Services Administration

# Notice to Existing Health Center Program Award Recipients

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Health Center Program award recipients whose project period does not end in FY 2017 (October 1, 2016 - September 30, 2017) should complete a Budget Period Progress Report (BPR) rather than a Service Area Competition (SAC) application

# Agenda

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- Funding Opportunity Announcement (FOA) Overview
- Eligibility Requirements
- Application Process
- EHB Application Content
- Award Decision Factors
- Wrap Up

# Summary of Changes

- New and competing supplement award recipients will be assessed for compliance with having a site open and operational within 120 days of receiving the Notice of Award (NoA)
  - Non-compliance could result in the award being conditioned and moved into Progressive Action
- Total Funding announced in the Service Area Announcement Table (SAAT) may be adjusted while this funding opportunity is open
- Applicants must describe collaboration with veterans and veteran-serving organizations, as applicable
- Form 1A has been updated with a field to specifically collect the unduplicated patient projection
- Ten Clinical Performance Measures have been updated; baseline data will not be pre-populated in EHB

# FOA Overview

# SAC Purpose

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- SAC is a competitive funding opportunity for operational support that ensures continued access to comprehensive, culturally competent, quality primary health care services for communities and vulnerable populations currently served by the Health Center Program
- Authorized by Section 330 of the Public Health Service (PHS) Act, as amended (42 U.S.C. 254b)

# Target Populations

- Community Health Centers (CHC)
  - PHS Act Section 330(e)
  - Underserved individuals
- Migrant Health Centers (MHC)
  - PHS Act Section 330(g)
  - Migratory and seasonal agricultural workers and their families
- Health Care for the Homeless (HCH)
  - PHS Act Section 330(h)
  - Individuals experiencing homelessness
- Public Housing Primary Care (PHPC)
  - PHS Act Section 330(i)
  - Residents of, and individuals living in areas immediately accessible to, public housing

# Award Information

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- Available funding varies by announced service area
- One award for each service area announced
- Project period
  - Up to 3 years
  - Start date varies by service area throughout FY 2017 (January 1 through June 1, 2017)



# Service Area Announcement Table (SAAT)

Service Area Announcement Table (SAAT) (<http://bphc.hrsa.gov/sac/>)

- The SAAT lists all service areas announced for competition under the SAC funding opportunity and includes the:
  - Patient Target for each service area (information provided in the Patient Target FAQs (<http://bphc.hrsa.gov/programopportunities/fundingopportunities/sac/patienttargetfaq.pdf>))
  - Service area zip codes for each service area and the percentage of patients that reside within each zip code
  - Total Funding available for each service area and specific populations that are funded

# SAAT Sample

## FY 2017 SAC Service Area Announcement Table (SAAT)

Project period end date:  ▼

State:  ▼

City:  ▼

Zip Code:

Results include all service areas that contain the requested zip code.

Service Area Identification Number	Current Project Period End Date <sup>1</sup>	City <sup>2</sup> (Click the City to access the Patient Origin Map)	State	Funding Opportunity Number	Total Funding	CHC Funding	MHC Funding	HCH Funding	PHPC Funding	Zip Codes <sup>3</sup>	Percentage of Patients from Zip Code <sup>4</sup>	Patient Target
001	12/31/2016	<a href="#">Seldovia</a>	AK	HRSA-17-050	\$2,141,288	\$2,141,288	\$0	\$0	\$0	99603	70.6 %	2,674
										99556	14.0 %	

# Tentative SAC Schedule

Current Project Period End Date	HRSA Announcement Number	FOA Release Date	Grants.gov Deadline (11:59 PM ET)	HRSA EHB Deadline (5:00 PM ET)
Dec 31, 2016	HRSA-17-050	Jun 15, 2016	Aug 16, 2016	Aug 31, 2016
Jan 31, 2017	HRSA-17-051	Jun 28, 2016	Aug 29, 2016	Sept 13, 2016
Feb 28, 2017	HRSA-17-052	Jul 5, 2016	Sept 6, 2016	Sept 21, 2016
Mar 31, 2017	HRSA-17-053	Aug 16, 2016	Oct 17, 2016	Nov 1, 2016
Apr 30, 2017	HRSA-17-054	Sept 6, 2016	Nov 7, 2016	Nov 29, 2016
May 31, 2017	HRSA-17-055	Sept 20, 2016	Nov 29, 2016	Dec 14, 2016

# Participant Question #1

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TRUE or FALSE?

An organization may submit an application in response to any open SAC funding opportunity proposing to serve an announced service area.

# Question #1 Answer

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Answer - False

Each announced service area is linked to a specific FOA number (e.g., HRSA-17-051). An organization must apply to the FOA number linked to the announced service area, as identified in the SAAT.

# Eligibility Requirements

# Eligibility Requirements 1 – 2

Eligibility Requirement	Documentation
1. Public or nonprofit private entity, such as a tribal, faith-based, or community-based organization	Attachment 11: Evidence of Nonprofit or Public Center Status
2. Provide comprehensive primary health care services without regard for ability to pay, either directly onsite or through established contract or referral arrangements	Form 5A: Services Provided Attachment 10: Sliding Fee Discount Schedule

# Eligibility Requirements 3a – c

Eligibility Requirement	Documentation
3. Propose to serve an announced service area and its patients	Form 5B: Service Sites
a) Project to serve at least 75% of the SAAT Patient Target for the proposed service area by <u>December 31, 2018</u> , as identified in the SAAT	Form 1A: General Information Worksheet
b) Propose service area zip codes where at least 75% of current patients reside, as identified in the SAAT	Form 5B: Service Sites
c) Propose to serve all currently targeted populations (i.e., CHC, MHC, HCH, PHPC) and maintain the funding distribution, as identified in the SAAT	SF-424A: Budget Information Form



# Eligibility Requirements 4 – 6

Eligibility Requirement	Documentation
4. New and Competing Supplement Applicants: Propose at least one permanent service delivery site that provides comprehensive primary medical services and operates at least 40 hours per week (projects targeting MHC populations only may propose a full-time seasonal service delivery site)	Form 5B: Services Sites – verifiable physical site address must be included
5. Ensure access to services for all individuals in the service area and target population	Project Abstract Project Narrative
6. Public Housing Primary Care Applicants: Demonstrate continued consultation with public housing residents, beginning with SAC application preparation and continuing with administration of the health center	Project Narrative

# Eligibility Requirements – Other

Eligibility Requirement	Documentation
Provide a Project Narrative that addresses the required elements within each of the following five sections: Need, Response, Collaboration, Resources/Capabilities, and Governance	Project Narrative
Request annual funding that <u>does not</u> exceed the Total Funding available for a service area, as identified in the SAAT	SF-424A: Budget Information Form
Include all forms and attachments indicated as “required for completeness”	Project Narrative Budget Narrative Attachment 2: Corporate Bylaws Others vary by applicant type
Cannot apply on behalf of another organization	SF-424: Application for Federal Assistance Attachment 2: Corporate Bylaws
Submit the application by the posted deadlines in Grants.gov and EHB	Refer to Section IV.4 of the FOA

# Common Reasons for Ineligibility

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- Not applying to serve an announced service area or applying to the incorrect FOA number
- Projecting to serve less than 75 percent of the SAAT Patient Target on Form 1A
- Entering zip codes on Form 5B where less than 75 percent of current patients reside
- Not proposing to serve all currently targeted populations
- The Project Narrative does not contain the requested information in the five required sections: Need, Response, Collaboration, Resources/Capabilities, and Governance
- Missing an attachment required for completeness


# Patient Projection

Applicants must propose on Form 1A to serve at least 75% of patients as listed in the SAAT by **December 31, 2018**

## SAAT service area Patient Target

Zip Codes <sup>3</sup>	Percentage of Patients from Zip Code <sup>4</sup>	Patient Target <sup>5</sup>
35205	6.0 %	15,721
35215	5.9 %	
35206	5.8 %	
35211	5.3 %	
35234	5.2 %	
35204	4.6 %	
35020	4.4 %	
35209	4.2 %	



<b>DEPARTMENT OF HEALTH AND HUMAN SERVICES</b> <b>Health Resources and Services Administration</b>  <b>Form 1A: GENERAL INFORMATION WORKSHEET</b>	FOR HRSA USE ONLY	
	<b>Grant Number</b>	<b>Application Tracking Number</b>
<b>Unduplicated Patients and Visits by Population Type</b>		
How many unduplicated patients are projected to be served by December 31, 2018?		

# Service Area Zip Codes

Applicants must propose on Form 5B the service area zip codes from which at least 75% of the current patients reside

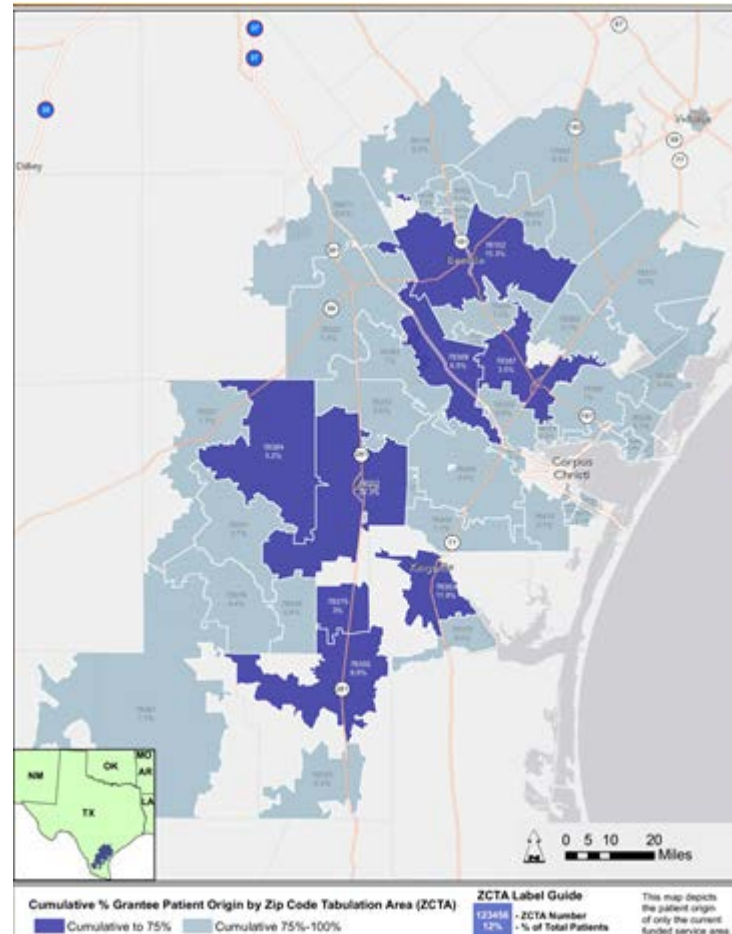
SAAT service area zip codes and the percentage of patients that reside in each zip code

Zip Codes <sup>3</sup>	Percentage of Patients from Zip Code <sup>4</sup>	Patient Target <sup>5</sup>
35205	6.0 %	15,721
35215	5.9 %	
35206	5.8 %	
35211	5.3 %	
35234	5.2 %	
35204	4.6 %	
35020	4.4 %	
35209	4.2 %	

DEPARTMENT OF HEALTH AND HUMAN SERVICES Health Resources and Services Administration		FOR HRSA USE ONLY	
		Grant Number	Application Tracking Number
<b>FORM 5B: SERVICE SITES</b>			
		<input type="checkbox"/> This site has a Medicare billing number	
FQHC Site National Provider Identification (NPI) Number (Optional field)		Total Hours of Operation (when patients will be served per week)	
Months of Operation			
Service Area Zip Codes			
Number of Contract Service Delivery Locations (Required only for 'Migrant (Newborn Screening) Site Type')		Number of Intermittent Sites (Required only for 'Intermittent Site' Type)	

# SAAT Patient Origin Map

- Dark Blue: At least 75% of the patients served
- Light Blue: Remainder of zip codes where patients reside



# Funding Eligibility

- Request no more than the current level of support being provided to the service area
- Request all funding types currently supporting the service area in the same proportion announced in the SAAT
- Funding for an announced service area may be adjusted; refer to the SAAT periodically

Current level of support provided to the service area as listed in the SAAT

Total Funding	CHC Funding	MHC Funding	HCH Funding	PHPC Funding
\$4,000,000	\$2,000,000	\$1,000,000	\$500,000	\$500,000
a. ↑	b. ↑	c. ↑	d. ↑	e. ↑

## SF-424A Budget Information: Section A – Budget Summary

Section A – Budget Summary						
Grant Program Function or Activity	CFDA Number	Estimated Unobligated Funds		New or Revised Budget		
		Federal	Non-Federal	Federal	Non-Federal	Total <i>will auto-calculate in EHB</i>
Community Health Centers	93.224	N/A	N/A	\$2,000,000	←	b.
Health Care for the Homeless	93.224	N/A	N/A	\$1,000,000	←	d.
Migrant Health Centers	93.224	N/A	N/A	\$500,000	←	c.
Public Housing	93.224	N/A	N/A	\$500,000	←	e.
<b>Total</b>				<i>will auto-calculate in EHB</i>	\$4,000,000	← a.

# Patient Projection and Funding Request

Patient Projection as Percentage of SAAT Patient Target	Funding Request Reduction
95-100% of patients listed in the SAAT	No reduction
90-94.9% of patients listed in the SAAT	0.5% reduction
85-89.9% of patients listed in the SAAT	1% reduction
80-84.9% of patients listed in the SAAT	1.5% reduction
75-79.9% of patients listed in the SAAT	2% reduction
0-74.9% of patients listed in the SAAT	Ineligible application

- A calculator tool is available to determine the maximum allowable funding request based on the Patient Projection at <http://bphc.hrsa.gov/programopportunities/fundingopportunities/SAC/index.html>
- Failure to meet projections by December 31, 2018, may result in proportionate funding decrease in future years



# Participant Question #2

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Which option meets the requirement that new and competing supplement applicants must propose at least one new permanent full-time service delivery site?

- A. Permanent full-time service delivery site that is operational but not in the organization's current scope of project
- B. Approximate site without a verifiable street address
- C. A site that was recently submitted in a Change in Scope request but not yet approved
- D. Subrecipient site in the current scope of project

# Question #2 Answer

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Answer:

- A. Permanent full-time service delivery site that is operational but not in the organization's current scope of project

New and competing supplement applicants must propose at least one new full-time permanent service delivery site that has a verifiable street address. Competing supplement applicants cannot propose a site in their current scope of project or that has been submitted through the Change in Scope process. Sites are not required to be operational at the time of application, but must be open and operational within 120 days of receipt of the NoA.

# Application Process

# Two-Tier Application Process

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- Phase 1: Grants.gov
- Phase 2: HRSA Electronic Handbooks (EHB)



# Phase 1 – Grants.gov

**Ensure SAM and Grants.gov registrations are current immediately!**  
Registration in all systems, including SAM and Grants.gov, may take up to 1 month to complete.

Grants.gov ([www.grants.gov](http://www.grants.gov)) registration requirements:

1. Obtain Data Universal Numbering System (DUNS) number
2. Register in System for Award Management (SAM)
  - Update registration every 12 months
3. Register in Grants.gov

See HRSA's SF-424 Two-Tier Application Guide for details:

<http://www.hrsa.gov/grants/apply/applicationguide/sf424programspecificappguide.pdf>

# Grants.gov Workspace

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- New Workspace feature allows health center staff to mutually access, edit, and submit application forms and documents online <http://www.grants.gov/web/grants/applicants/workspace-overview.html>
- Walks applicants through Grants.gov process
- System checks for errors before application is submitted

# Phase 1: Grants.gov Items

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- SF-424: Application for Federal Assistance
  - Upload Project Abstract in box 15
- SF-424B: Assurances – Non-Construction Programs
- Project/Performance Site Location(s) Form
- Grants.gov Lobbying Form
  - Certification Regarding Lobbying
- SF-LLL: Disclosure of Lobbying Activities (as applicable)

# SF-424: New Application Type

New: Applicant not currently funded through the Health Center Program

Application for Federal Assistance SF-424		
<p>* 1. Type of Submission:</p> <p><input type="checkbox"/> Preapplication</p> <p><input checked="" type="checkbox"/> Application</p> <p><input type="checkbox"/> Changed/Corrected Application</p>	<p>* 2. Type of Application:</p> <p><input checked="" type="checkbox"/> New</p> <p><input type="checkbox"/> Continuation</p> <p><input type="checkbox"/> Revision</p>	<p>* If Revision, select appropriate letter(s):</p> <input type="text"/> <p>* Other (Specify):</p> <input type="text"/>
<p>* 3. Date Received:</p> <p>Completed by Grants.gov upon submission.</p>	<p>4. Applicant Identifier:</p> <input type="text"/>	



# SF-424: Competing Continuation Application Type

Continuation: Current award recipient applying to continue serving its current service area (competing continuation)

Application for Federal Assistance SF-424		
<b>* 1. Type of Submission:</b> <input type="checkbox"/> Preapplication <input checked="" type="checkbox"/> Application <input type="checkbox"/> Changed/Corrected Application	<b>* 2. Type of Application:</b> <input type="checkbox"/> New <input checked="" type="checkbox"/> Continuation <input type="checkbox"/> Revision	<b>* If Revision, select appropriate letter(s):</b> <input type="text"/> <b>* Other (Specify):</b> <input type="text"/>
<b>* 3. Date Received:</b> Completed by Grants.gov upon submission.	<b>4. Applicant Identifier:</b> H80CSXXXXX	

# SF-424: Competing Supplement Application Type

Revision/Supplement: Current award recipient applying to serve a new service area (competing supplement)

Application for Federal Assistance SF-424		
<b>* 1. Type of Submission:</b> <input type="checkbox"/> Preapplication <input checked="" type="checkbox"/> Application <input type="checkbox"/> Changed/Corrected Application	<b>* 2. Type of Application:</b> <input type="checkbox"/> New <input type="checkbox"/> Continuation <input checked="" type="checkbox"/> Revision	<b>* If Revision, select appropriate letter(s):</b> E: Other (specify) <input type="text"/> <b>* Other (Specify):</b> Supplement:H80CSXXXXX
<b>* 3. Date Received:</b> Completed by Grants.gov upon submission.	<b>4. Applicant Identifier:</b> H80CSXXXXX	

# Phase 1: Grants.gov Submission

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- For help with the Grants.gov electronic submission, call the Grants.gov Contact Center at 1-800-518-4726 or email [support@grants.gov](mailto:support@grants.gov)
- The Authorized Organizational Representative (AOR) in Grants.gov will receive 4 emails after submission:
  1. Submission Receipt
  2. System Validation
  3. Agency (HRSA) Download
  4. HRSA EHB Tracking Number Assignment
- Correct any errors identified by Grants.gov to enable successful submission prior to the deadline

# Participant Question #3

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Are there benefits to submitting the application early in Grants.gov?

A. Yes

B. No

# Question #3 Answer

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Answer:

A. Yes

Applicants should apply as early as possible in Grants.gov. Most of the application is submitted in EHB; therefore, the earlier you submit in Grants.gov, the more time you will have to complete the application in EHB.

Also, items submitted in Grants.gov can be updated in EHB (e.g., abstract, budget listed on the SF-424).

# Phase 2 – EHB

- Phase 2: HRSA Electronic Handbooks (EHB) available at <https://grants.hrsa.gov/webexternal>
  - Register in EHB as soon as possible
  - Authorizing Official receives a tracking number for accessing EHB via email no more than 3 business days after successful Grants.gov submission
  - Receive a confirmation message in EHB following successful submission

See HRSA's SF-424 Two-Tier Application Guide for registration details:  
<http://www.hrsa.gov/grants/apply/applicationguide/sf424programspecificappguide.pdf>

# Phase 2: EHB Items

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- Project Narrative
- Attachments
- SF-424A: Budget Information
- Budget Narrative
- Program Specific Forms
- Performance Measures

## Phase 2: EHB Submission

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- Application can only be submitted by the Authorizing Official
- For help with the electronic submission in HRSA EHB, contact the BPHC Helpline at 877-974-2742 ext. 3 or <http://www.hrsa.gov/about/contact/bphc.aspx>



# EHB Application Content

# Project Narrative and Review Criteria

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- Project Narrative components correspond to Review Criteria
  - Need (15 points)
  - Response (20 points)
  - Collaboration (10 points)
  - Evaluative Measures (15 points)
  - Resources/Capabilities (20 points)
  - Governance (10 points)
  - Support Requested (10 points)

# EHB Attachments

- All attachments, whether required for completeness or review, collectively demonstrate a well-supported application
- Applications without an attachment **Required for Completeness** will be considered incomplete or non-responsive and will not be considered for funding
- Applications without an attachment **Required for Review** may be scored down by the objective review committee
- All attachments are counted toward the page limit except Attachment 11: Evidence of Non-Profit or Public Center Status and the Indirect Cost Rate Agreement (uploaded in Attachment 14), if applicable
- Refer to Section IV.2.vi of the FOA for details

# New Applicant Attachments

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Attachments required for completeness for **new applicants**:

- Attachment 2: Corporate Bylaws
- Attachment 6: Co-Applicant Agreement (if applicable)
  - Only public center applicants who require a co-applicant to ensure compliance with governance requirements
- Attachment 8: Articles of Incorporation
- Attachment 11: Evidence of Nonprofit or Public Center Status
- Attachment 12: Floor Plans
- Attachment 13: Implementation Plan

# Competing Continuation & Competing Supplement Applicant Attachments

Attachments required for completeness for:

## Competing continuation applicants

- Attachment 2: Corporate Bylaws

## Competing supplement applicants

- Attachment 2: Corporate Bylaws
- Attachment 13: Implementation Plan

# Attachment 14: Other Relevant Documents

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- As applicable, upload any indirect cost rate agreements or lease documentation
- If advisory councils or patient representatives are proposed when requesting a waiver of board member requirements on Form 6B, include a list of the members and their reasons/qualifications for participation on the advisory council or as governing board representatives
- Additional documents in support of your application, not otherwise requested or required
- All documents uploaded to Attachment 14 will count against the 160 page limit, with the exception if an indirect cost rate agreement

# Budget Presentation: SF-424A

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- Section A – Budget Summary, the budget must be entered on separate rows for each proposed type of Health Center Program funding (CHC, MHC, HCH and/or PHPC)
  - The federal amount refers to only the SAC funding requested, not all federal funding that an applicant receives.
  - Estimated Unobligated Funds are not applicable for this funding opportunity.
- Section B – Budget Categories, provide a line-item budget for Year 1 of the 3-year project period
- Section C, when providing Non-Federal Resources by funding source, include non-SAC federal funds supporting the proposed project in the “other” category
  - Program Income must be consistent with the Total Program Income (patient service revenue) presented in Form 3: Income Analysis

# Budget Presentation: SF-424A (continued)

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- Section E, provide the federal funds requested for Year 2 in the First column and Year 3 in the Second column, entered on separate rows for each proposed type of Health Center Program funding (CHC, MHC, HCH, and/or PHPC)
  - The Third and Fourth columns must remain \$0



# Sample SF-424A

## SAMPLE SF-424A FOR SERVICE AREA COMPETITION (First Page Only)

<b>BUDGET INFORMATION – Non-Construction Programs</b>						
<b>SECTION A – BUDGET SUMMARY</b>						
Grant Program Function or Activity (a)	Catalog of Fed Domestic Assist No. (b)	Estimated Unobligated Funds		New or Revised Budget		
		Federal (c)	Non-Federal (d)	Federal (e)	Non-Federal (f)	Total (g)
1. <b>Community Health Centers- 330(e)</b>	93.224			\$2,758,334	\$7,599,486	\$10,357,820
2. <b>Migrant Health Centers - 330(g)</b>	93.224			\$1,253,113	\$3,452,704	\$4,705,817
3.						
4.						
5. <b>TOTALS</b>				\$4,011,447	\$11,052,190	\$15,063,637
<b>SECTION B - BUDGET CATEGORIES</b>						
6. Object Class Category	Grant Program Function or Activity					Total (5)
	(1) Federal	(2) Non-Federal				
a. Personnel	\$2,400,000	\$7,001,600				\$9,401,600
b. Fringe Benefits	\$552,586	\$1,612,079				\$2,164,665
c. Travel	100,000	34,200				\$134,200
d. Equipment	300,000	375,557				\$675,557
e. Supplies	50,000	420,000				\$470,000
f. Contractual	500,000	441,200				\$941,200
g. Construction	0	0				\$0
h. Other	108,861	1,167,554				\$1,276,415
i. <b>Total Direct Charges (sum of 6a-6h)</b>	\$4,011,447	\$11,052,190				\$15,063,637
j. Indirect Charges	\$0	\$0				\$0
k. <b>TOTALS (sum of 6i and 6j)</b>	\$4,011,447	\$11,052,190				\$15,063,637
7. Program Income						\$10,545,540

Standard Form 424A

# Budget Presentation: Budget Narrative

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- Present a line-item budget and narrative justification for each 12-month budget period of the 3-year project period
- Year 1 in the Budget Narrative must show the federal and non-federal portions – not required for Years 2 and 3
- Each category presented in Section B – Budget Categories of the SF-424A Budget Information form must be addressed in the Budget Narrative
- Provide sufficient information to demonstrate that costs are reasonable and necessary to implement the proposed project

# Budget Presentation: Budget Narrative (continued)

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- Provide a table of all federally funded personnel
  - Federal funds may not be used to pay the salary of an individual at a rate in excess of \$185,100
- Total Federal request must align with the SF-424A
- See HRSA's SF-424 Two-Tier Application Guide for details:

<http://www.hrsa.gov/grants/apply/applicationguide/sf424programspeficappguide.pdf>

# Budget Details

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- Equipment and supplies may be purchased for the provision of primary health care services
- Ineligible uses of SAC funding include:
  - Construction of facilities
  - Fundraising
  - Lobbying efforts
- Grants Management Legislation Mandates (<http://www.hrsa.gov/grants/manage/bulletin201602.html>)

# Participant Question #4

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Where can an applicant obtain the maximum amount of funding that can be requested for each year of the 3-year project period?

- A. Funding Opportunity Announcement
- B. SAAT

# Question #4 Answer

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Answer:

B: SAAT

All applicants must obtain the maximum amount of annual funding available for the service area proposed from the SAAT.

# Program Specific Forms

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- Form 1A: General Information Worksheet
- Form 1C: Documents on File
- Form 2: Staffing Profile
- Form 3: Income Analysis
- Form 4: Community Characteristics
- Form 5A: Services Provided
- Form 5B: Service Sites
- Form 5C: Other Activities/Locations (if applicable)
- Form 6A: Current Board Member Characteristics

# Program Specific Forms (continued)

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- Form 6B: Request for Waiver of Board Member Requirements
- Form 8: Health Center Agreements
- Form 10: Emergency Preparedness Report
- Form 12: Organization Contacts
- Summary Page
- Clinical Performance Measures
- Financial Performance Measures



# Program Specific Forms Highlights

- All forms are required except Form 5C: Other Activities/Locations
- Refer to SAC FOA Section IV.2.v and Appendix A for complete form instructions
- Form 1A: General Information Worksheet
  - Collects the Patient Projection by December 31, 2018
- Form 2: Staffing Profile
  - Collects the number of direct hire staff
  - Contracted staff are indicated, but not quantified
- Form 5B: Services Provided
  - Collects the proposed service area zip codes
- Summary Page
  - Collects additional service area information to enable auto-calculation of the percentage of the Patient Target to be served

# Participant Question #5

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Fill in the blank.

Attachment \_\_\_\_\_ is required for completeness for all applicant types.

- A. Attachment 2: Corporate Bylaws
- B. Attachment 8: Articles of Incorporation
- C. Attachment 9: Letters of Support
- D. Attachment 13: Implementation Plan

# Question #5 Answer

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## Answer

### A: Attachment 2: Corporate Bylaws

The Corporate Bylaws reflecting the name of the applicant organization, or the name of the co-applicant for public centers, must be submitted by all applicants.

# Performance Measures: General Information

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- Ten Clinical Performance Measures have been updated
  - [Clinical Performance Measure Crosswalk](#)
  - [2015 UDS Manual](#)
  - [Program Assistance Letter 2016-02](#)
- SAC FOA Appendix B provides complete performance measure instructions
- Applicants applying for special populations funding (MHC, HCH, and/or PHPC) are required to create performance measures specific to the targeted special population(s)

# Performance Measure Form Field Highlights

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- Baseline Data: Zeros are acceptable when data is not available
  - Project when data will be available in the Comments field
- Goals must be projected for December 31, 2018
- Key Factor Type - Applicants must specify at least one contributing and one restricting factor
- Information that will not fit on the performance measures forms should be included in the Project Narrative: Evaluative Measures section

# Performance Measures for Competing Continuation Applicants

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- Baseline Data:
  - Will not be pre-populated for updated Clinical Performance Measures
  - For prepopulated baseline data, more current data may be provided in the Comments field, if desired
- The Progress field captures progress since the last submission (i.e., SAC, NAP, BPR)

# Required Clinical Performance Measures

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- Diabetes (updated)
- Hypertension: Controlling High Blood Pressure (updated)
- Cervical Cancer Screening (updated)
- Prenatal Care
- Low Birth Weight
- Childhood Immunization Status (updated)
- Oral Health: Sealants (updated)
  - If sealants are provided via a referral arrangement, 0 may be entered in the Projected Goal field, but an additional Oral Health measure must be included in the “Other” section
- Adolescent Weight Screening and Follow-Up

# Required Clinical Performance Measures

(continued)

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- Adult Weight Screening and Follow-Up (updated)
- Tobacco Use Screening and Cessation (updated)
- Asthma: Use of Appropriate Medications (updated)
- Coronary Artery Disease: Lipid Therapy
- Ischemic Vascular Disease: Use of Aspirin or Another Antithrombotic
- Colorectal Cancer Screening (updated)
- HIV Linkage to Care
- Screening for Clinical Depression and Follow-Up Plan (updated)



# Required Financial Performance Measures

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- Total Cost per Patient
- Medical Cost per Medical Patient
- Health Center Program Grant Cost per Patient

# Participant Question #6

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TRUE or FALSE?

Applicants requesting funding to target a special population (MHC, HCH, PHPC) can substitute a self-defined performance measure in place of a required measure.

# Question #6 Answer

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Answer – False

Applicants requesting funding that targets special populations must respond to all required performance measures AND propose at least one additional measure specific to each targeted special population.

# Award Decision Factors

# Project Period Length Criteria

- Project period length is determined by health center performance as described in Section V.2 of the FOA
- A one-year project period will be awarded if any of the following are met
  - 10 or more Health Center Program requirements conditions
    - applied via application review and/or
    - in 90, 60, or 30-day phase of Progressive Action
  - 3 or more Health Center Program requirements conditions in the 60-day phase of Progressive Action
  - 1 or more Health Center Program requirements conditions in the 30-day phase of Progressive Action

# Consecutive One-Year Project Periods

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HRSA will not make a SAC award to any competing continuation applicant that has been awarded one-year project periods in the previous two award cycles and meets the criteria for a third one-year project period in FY 2017

# Funding Priority

- A funding priority is the favorable adjustment of review scores when applications meet specified criteria
- One funding priority for high-performing grantees for a maximum 10 points
  - Program Compliance: 5 points
    - If no Health Center Program requirements conditions (refer to PAL 2014-08 <http://bphc.hrsa.gov/programrequirements/policies/pal201408.html>) in 60-day, 30-day, or default status phase of Progressive Action\*
  - Patient Trend: 5 more points
    - If the applicant has a positive or neutral 3-year patient growth trend (+/- 5%) and meets the program compliance criteria noted above

\*To ensure alignment between this slide and the FOA, “at the time of application” has been removed. Please disregard any reference to this point in time in the webinar recording.

# Wrap-Up



# Important Reminders

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- Applications may not exceed 160 pages or 20 MB
  - Section IV.2 in the SAC FOA provide items excluded from the page count
- Applications failing to meet all eligibility requirements will not be considered for funding
- Applications must respond to the correct FOA number for the proposed service area, as identified in the SAAT

# Technical Assistance Contacts

- SAC Technical Assistance (TA) Web page (<http://bphc.hrsa.gov/programopportunities/fundingopportunities/SAC/index.html>)
- Program related questions
  - Beth Hartmayer: [BPHCSAC@hrsa.gov](mailto:BPHCSAC@hrsa.gov) or 301-594-4300
- Budget related questions
  - Donna Marx: [dmarx@hrsa.gov](mailto:dmarx@hrsa.gov) or 301-594-4245
- Grants.gov related questions
  - [support@grants.gov](mailto:support@grants.gov) or 800-518-4726
- EHB related questions
  - BPHC Helpline Web Form (<http://www.hrsa.gov/about/contact/bphc.aspx>) or 877-974-2742