



FY 2022 Optimizing Virtual Care (OVC) Funding Opportunity (HRSA-22-097)

Technical Assistance Presentation for Applicants

Bureau of Primary Health Care (BPHC)

Vision: Healthy Communities, Healthy People





Before Viewing this Presentation...

Read the OVC Notice of Funding Opportunity (NOFO)

Available on the OVC Technical Assistance Webpage:
<https://bphc.hrsa.gov/program-opportunities/optimizing-virtual-care>

Agenda

- Overview
- Key NOFO Concepts
- Funding Requirements and Expectations
- OVC Application Components
- Post-Award Expectations and Reporting
- Technical Assistance Resources
- Key Takeaways



Overview



Purpose

Support health centers to develop, implement, and evaluate **innovative, evidence-based strategies** that:

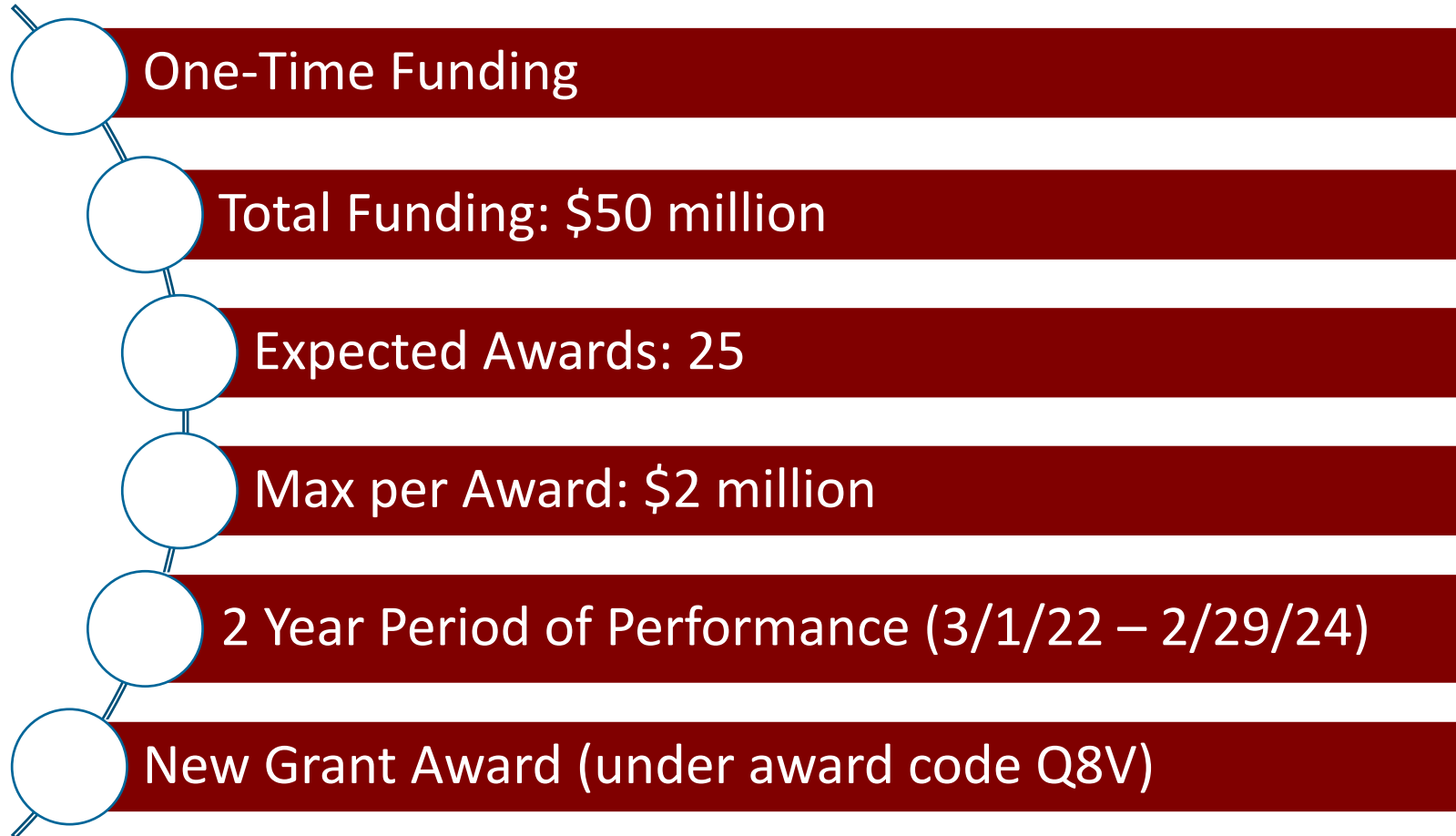
- **Optimize the use of virtual care** to increase access and improve clinical quality for underserved communities and vulnerable populations
- Can be **adapted and scaled** across the Health Center Program

Eligibility & Requirements

- Existing H80 Health Center Program award recipients
- Do **not exceed** the 50-page limit (excluding forms)
- Meet the Grants.gov and HRSA Electronic Handbooks (EHBs) deadlines
- Applications must:
 - Demonstrate how you will use OVC funds to develop and implement innovative, evidence-based strategies
 - Present a robust plan to optimize the use of virtual care
- Award recipients must collect and share data with coordination and evaluation center



Award Information



Will not receive funding if:

- ➔ No longer an active H80 health center
- ➔ Have any 60 or 30-day conditions at the time of funding decisions

Key NOFO Concepts



WHAT IS VIRTUAL CARE?



MOBILE HEALTH APPS



**AI & MACHINE-BASED
LEARNING**



**TELEHEALTH
TECHNOLOGIES**



**REMOTE PATIENT
MONITORING**



**CONNECTED CONSUMER
& MEDICAL DEVICES**



Optimizing Virtual Care

- Determine how to best **leverage technology**:
 - Optimal balance of face-to-face and virtual visits
 - How to advance health IT interoperability
 - Which patient populations will most benefit from which types of virtual care
 - Workforce and/or staffing models that enhance the effectiveness of virtual care
- Ensure **access** and **continuity of care** for vulnerable populations



What is Innovation?



- The implementation of new or altered:
 - Products
 - Services
 - Processes
 - Systems
 - Policies
 - Organizational structures
 - Business models
- Aim to:
 - ✓ Improve one or more domains of health care quality or
 - ✓ Reduce health care disparities

Source: U.S. Agency for Healthcare Research and Quality (AHRQ) Health Care Innovation Exchange;
<https://www.innovations.ahrq.gov/about-us>

Funding Requirements and Expectations



OVC Funding Expectations

- Develop, implement, and evaluate **innovative virtual care strategies**
- Actively participate in **collaborative learning and evaluation activities** with award recipients and the coordination and evaluation center
- Engage in **continuous QI**
- Ensure vulnerable populations are **not further marginalized**:
 - Apply innovative solutions
 - Recognize and be responsive to:
 - Patient engagement and digital health literacy
 - Access to technology
 - Social determinants of health
 - Health disparities in access and clinical quality



Allowable Activities and Costs

See the NOFO for more examples

- Provision of virtual clinical services
- Leveraging community partnerships to address social determinants of health
- Staff education and training
- Patient engagement and outreach
- Integration, development, enhancement of digital platforms and tools
- Patient-centered care coordination
- Supplies and equipment purchases
- Minor alteration/renovation



Ineligible Costs

See the NOFO for additional information



Costs already supported with Health Center Program funding



EHRs that are not ONC certified



Facility or land purchases



New construction activities, additions, or expansions

OVC Application Components



Two-Tier Application Submission



Grants.gov Application Components

Phase 1



SF-424: Application for Federal Assistance

Project Abstract (attached under box 15 of the SF-424)

Project/Performance Site Locations

Lobbying Form(s)

Key Contacts

EHBs Application Components

Phase 2



Project Narrative

SF-424A: Budget Information Form

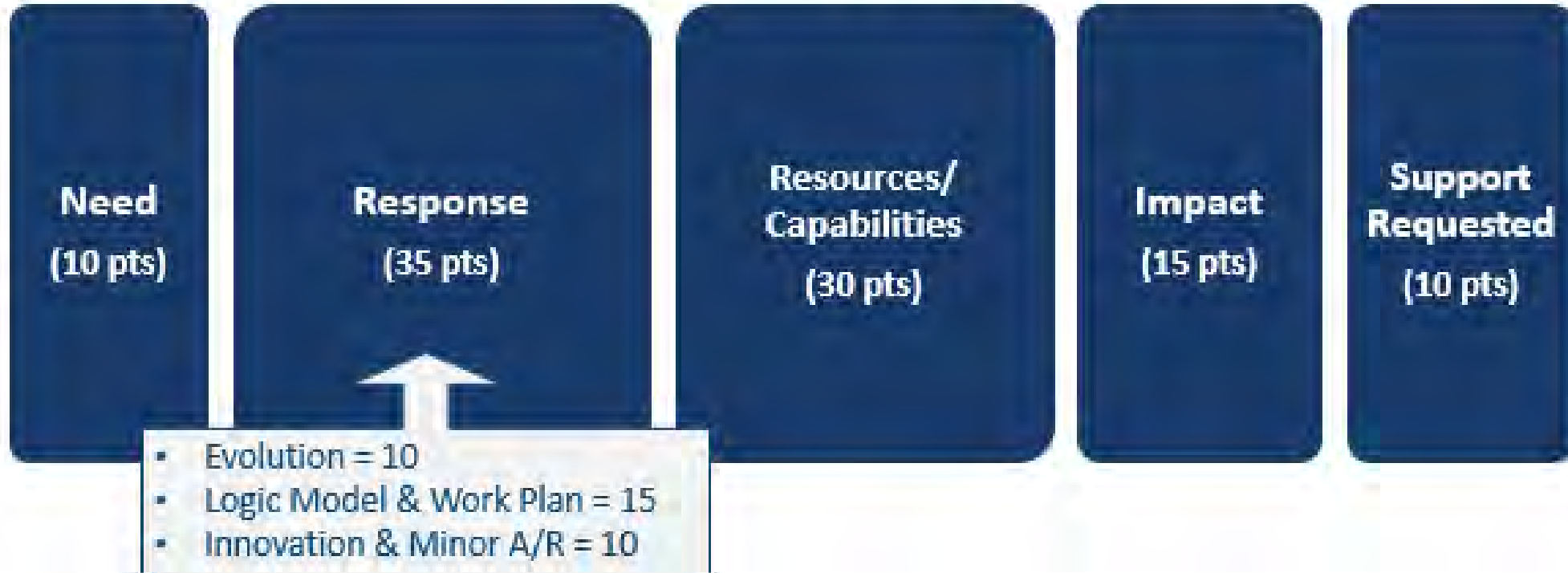
Budget Narrative

Attachments (Logic Model and Work Plan)

Program Specific Forms

Project Narrative and Review Criteria

Components & Points



Need

Pressing Needs

- Access to care and patient engagement
- Clinical quality, health outcomes, and health disparities
- Social determinants of health

Basis of Proposal

- Virtual care prior to COVID-19
- Leveraging telehealth
- Lessons learned
- Evidence-based models

Response: Evolution of Virtual Care



Barriers and facilitators to telehealth over time



Types of services provided virtually



Percentage of virtual visits provided each year



Other virtual strategies for patient engagement, education, improving health outcomes



How proposal will build on past experiences

Response: Logic Model

What is a logic model?

- A visual representation of:
 - Resources you have to operate your OVC project
 - Planned activities
 - Short- and long-term results



Response: **Work Plan**

What is a work plan?

- An action guide used during project implementation
- Activities that align with the logic model

Activity

Key Action
Steps

Person(s)
Responsible

Timeframe

Response: **Innovation**

- Describe how your proposed strategies:
 - Differ from approaches or strategies previously employed
 - Offer innovative solutions to the identify challenges and needs



Resources & Capabilities

- Describe your capacity to *implement and evaluate*, including experience:
 - Using virtual tools
 - With health IT interoperability and using data
- Describe the organizational *capabilities and resources*, including:
 - Key personnel and partnerships
 - Recognition
 - Experience in rapid cycle QI and practice transformation
 - Experience collecting and analyzing data



Impact

Key impacts on increasing access to care and improving clinical quality (including reductions in health disparities)

Measures to assess performance, track, and share with the learning collaborative

Maximize investment in collaborative learning and evaluation activities

Support Requested: SF-424A and Budget Narrative

★ Section B - Budget Categories				
Object Class Categories	Grant Program Function or Activity			Total
	Federal		Non-Federal	
Personnel	\$ 0.00		\$ 0.00	\$0.00
Fringe Benefits	\$ 0.00		\$ 0.00	\$0.00
Travel	\$ 0.00		\$ 0.00	\$0.00
Equipment	\$ 0		\$ 0.00	\$0.00
Supplies	\$ 0.00		\$ 0.00	\$0.00
Contractual	\$ 0.00		\$ 0.00	\$0.00
Construction	\$ 0.00		\$ 0.00	\$0.00
Other	\$ 0.00		\$ 0.00	\$0.00
Indirect Charges	\$ 0.00		\$ 0.00	\$0.00
Total	<input type="button" value="Calculate Total"/>	\$0.00	\$0.00	\$0.00
Total Budget specified in Budget Summary (Section A)		\$2,000,000.00	\$0.00	\$2,000,000.00

Submit a budget narrative for each year of the 2-year project



Form 1B: BPHC Funding Request Summary

- Complete the SF-424A: Budget Information Form before completing Form 1B
- Maximum amount: \$2,000,000
- Indicate if requesting funds for:
 - Equipment (no minor A/R)
 - Minor A/R with equipment
 - Minor A/R without equipment
 - N/A (no funding requested for equipment or minor A/R)



Project Overview Form

Visits:

- Provide the number of face-to-face clinic and virtual visits for all service types in UDS for 2020
- Based on your H80 number, 2019 UDS numbers will prepopulate

Scope of Project:

- Indicate if changes will be required to Form 5A, 5B, or 5C
- Provide an overview of the changes and timeline for making the necessary requests



Minor A/R & Equipment

May request up to **\$500,000** for minor alteration and renovation and/or equipment

- Additional information required for each H80 site for which A/R funds are requested

- Equipment purchases over \$5,000 must be listed on the Equipment List form

Minor A/R

Applicants requesting funding for minor A/R must complete:

- ✓ Alteration/Renovation Project Cover Page
 - Environmental Information and Documentation Checklist (attachment)
 - A/R Project Budget Justification (attachment)
 - Floor Plans/Schematic Drawings (attachment)
- ✓ Other Requirements for Sites
 - Property Information (attachment)
 - Landlord Letter of Consent, *as applicable* (attachment)



Equipment

Applicants requesting funding for equipment purchases must complete an Equipment List form

Equipment

- Useful life exceeds 1 year
- Per-unit acquisition cost of \$5,000 or more
- Include on Equipment List form

Supplies

- Equipment items that cost less than \$5,000
- Do not include on Equipment List form

Post-Award Expectations and Reporting

- Actively participate in collaborative learning and evaluation activities, including:
 - Collecting and sharing data to support OVC evaluation and reporting activities
 - Participating in peer-to-peer learning and knowledge sharing
 - Incorporating feedback for data management and analysis
- Provide at least monthly data and progress updates to the evaluation and coordination center
- Complete biannual progress reports to describe accomplishments and barriers toward implementing the proposed project



Application Technical Assistance



OVC Technical Assistance Webpage

OVC NOFO

Q&A Session

Sample Forms

FAQs

Other Resources

Contact Info for
Further Support

[See the OVC Technical Assistance Webpage](#)



Telehealth Resources

HHS Resources:

- <https://telehealth.hhs.gov/>
- <https://health.gov/our-work/health-literacy>



HRSA-funded T/TA Partners:

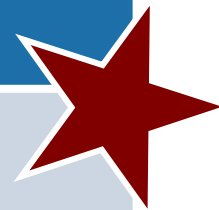
- [National Consortium of Telehealth Resource Centers](#)
- [Health Information Technology, Evaluation, and Quality Center \(HITEQ\)](#)
- [National Telehealth Technology Assessment Resource Center](#)



Application Technical Assistance Resources



Assistance Needed	Contact
Guidance on Requirements and Application Components	OVC Technical Assistance Webpage
Application Questions	OVC Technical Assistance Team Web Request Form
Budget and Grant Administration Questions	Joi Grymes-Johnson: JGrymes@hrsa.gov and Patrick Johnson: PJohnson3@hrsa.gov
Grants.gov Submission Issues	Grants.gov Contact Center 1-800-518-4726 or support@grants.gov
EHBs Submission Issues	Health Center Program Support 1-877-464-4772 or Web Request Form



Key Takeaways

- Develop, implement, and evaluate innovative, evidence-based strategies that:
 - Optimize the use of virtual care
 - Can be adapted and scaled across the Health Center Program
- OVC strategies and measures of success:
 - Include continuous quality improvement and evaluation
 - Leverage technology to increase access and improve clinical quality
 - Respond to health disparities
- *Ongoing H80 compliance is critical:* OVC funding will not be awarded to any applicant with a 60 or 30-day program requirement-related condition



Thank You!

Allison Arnone and Menna Girma

Office of Policy and Program Development

Bureau of Primary Health Care (BPHC)

Health Resources and Services Administration (HRSA)



<https://bphccommunications.secure.force.com/ContactBPHC/BPHC>Contact Form>



301-594-4300

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