FY 2022 Optimizing Virtual Care (OVC) Funding Opportunity (HRSA-22-097)

Technical Assistance Presentation for Applicants

Bureau of Primary Health Care (BPHC)
Before Viewing this Presentation...

Read the OVC Notice of Funding Opportunity (NOFO)

Available on the OVC Technical Assistance Webpage:
https://bphc.hrsa.gov/program-opportunities/optimizing-virtual-care
Agenda

• Overview
• Key NOFO Concepts
• Funding Requirements and Expectations
• OVC Application Components
• Post-Award Expectations and Reporting
• Technical Assistance Resources
• Key Takeaways
Overview
Support health centers to develop, implement, and evaluate innovative, evidence-based strategies that:

• **Optimize the use of virtual care** to increase access and improve clinical quality for underserved communities and vulnerable populations
• **Can be adapted and scaled** across the Health Center Program
Eligibility & Requirements

• Existing H80 Health Center Program award recipients
• Do **not exceed** the 50-page limit (excluding forms)
• Meet the Grants.gov and HRSA Electronic Handbooks (EHBs) deadlines
• Applications must:
  ▪ Demonstrate how you will use OVC funds to develop and implement innovative, evidence-based strategies
  ▪ Present a robust plan to optimize the use of virtual care
• Award recipients must collect and share data with coordination and evaluation center
Award Information

One-Time Funding

Total Funding: $50 million

Expected Awards: 25

Max per Award: $2 million

2 Year Period of Performance (3/1/22 – 2/29/24)

New Grant Award (under award code Q8V)

Will not receive funding if:

- No longer an active H80 health center
- Have any 60 or 30-day conditions at the time of funding decisions
Key NOFO Concepts
WHAT IS VIRTUAL CARE?

MOBILE HEALTH APPS

REMOTE PATIENT MONITORING

TELEHEALTH TECHNOLOGIES

AI & MACHINE-BASED LEARNING

CONNECTED CONSUMER & MEDICAL DEVICES
Optimizing Virtual Care

• Determine how to best leverage technology:
  ▪ Optimal balance of face-to-face and virtual visits
  ▪ How to advance health IT interoperability
  ▪ Which patient populations will most benefit from which types of virtual care
  ▪ Workforce and/or staffing models that enhance the effectiveness of virtual care

• Ensure access and continuity of care for vulnerable populations
What is Innovation?

- The implementation of new or altered:
  - Products
  - Services
  - Processes
  - Systems
  - Policies
  - Organizational structures
  - Business models

- Aim to:
  - Improve one or more domains of health care quality or
  - Reduce health care disparities

Funding Requirements and Expectations
OVC Funding Expectations

- Develop, implement, and evaluate innovative virtual care strategies

- Actively participate in collaborative learning and evaluation activities with award recipients and the coordination and evaluation center

- Engage in continuous QI

- Ensure vulnerable populations are not further marginalized:
  - Apply innovative solutions
  - Recognize and be responsive to:
    - Patient engagement and digital health literacy
    - Access to technology
    - Social determinants of health
    - Health disparities in access and clinical quality
Allowable Activities and Costs

- Provision of virtual clinical services
- Leveraging community partnerships to address social determinants of health
- Staff education and training
- Patient engagement and outreach
- Integration, development, enhancement of digital platforms and tools
- Patient-centered care coordination
- Supplies and equipment purchases
- Minor alteration/renovation
Ineligible Costs

- Costs already supported with Health Center Program funding
- EHRs that are not ONC certified
- Facility or land purchases
- New construction activities, additions, or expansions

See the NOFO for additional information
OVC Application Components
Two-Tier Application Submission

Phase 1: Grants.gov

Phase 2: Electronic Handbooks (EHBs)
Grants.gov Application Components

Phase 1

- SF-424: Application for Federal Assistance
- Project Abstract (attached under box 15 of the SF-424)
- Project/Performance Site Locations
- Lobbying Form(s)
- Key Contacts
EHBs Application Components

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- Project Narrative
- SF-424A: Budget Information Form
- Budget Narrative
- Attachments (Logic Model and Work Plan)
- Program Specific Forms
Project Narrative and Review Criteria

Components & Points

- Need (10 pts)
- Response (35 pts)
- Resources/Capabilities (30 pts)
- Impact (15 pts)
- Support Requested (10 pts)

- Evolution = 10
- Logic Model & Work Plan = 15
- Innovation & Minor A/R = 10
Need

Pressing Needs
• Access to care and patient engagement
• Clinical quality, health outcomes, and health disparities
• Social determinants of health

Basis of Proposal
• Virtual care prior to COVID-19
• Leveraging telehealth
• Lessons learned
• Evidence-based models
Response: Evolution of Virtual Care

- Barriers and facilitators to telehealth over time
- Types of services provided virtually
- Percentage of virtual visits provided each year
- Other virtual strategies for patient engagement, education, improving health outcomes
- How proposal will build on past experiences
What is a logic model?

- A visual representation of:
  - Resources you have to operate your OVC project
  - Planned activities
  - Short- and long-term results
What is a work plan?

- An action guide used during project implementation
- Activities that align with the logic model
Response: Innovation

- Describe how your proposed strategies:
  - Differ from approaches or strategies previously employed
  - Offer innovative solutions to the identify challenges and needs
Resources & Capabilities

• Describe your capacity to *implement and evaluate*, including experience:
  ▪ Using virtual tools
  ▪ With health IT interoperability and using data

• Describe the organizational *capabilities and resources*, including:
  ▪ Key personnel and partnerships
  ▪ Recognition
  ▪ Experience in rapid cycle QI and practice transformation
  ▪ Experience collecting and analyzing data
Impact

Key impacts on increasing access to care and improving clinical quality (including reductions in health disparities)

Measures to assess performance, track, and share with the learning collaborative

Maximize investment in collaborative learning and evaluation activities
Support Requested: SF-424A and Budget Narrative

Submit a budget narrative for each year of the 2-year project
Form 1B: BPHC Funding Request Summary

• Complete the SF-424A: Budget Information Form before completing Form 1B
• Maximum amount: $2,000,000
• Indicate if requesting funds for:
  ▪ Equipment (no minor A/R)
  ▪ Minor A/R with equipment
  ▪ Minor A/R without equipment
  ▪ N/A (no funding requested for equipment or minor A/R)
Visits:
• Provide the number of face-to-face clinic and virtual visits for all service types in UDS for 2020
• Based on your H80 number, 2019 UDS numbers will prepopulate

Scope of Project:
• Indicate if changes will be required to Form 5A, 5B, or 5C
• Provide an overview of the changes and timeline for making the necessary requests
Minor A/R & Equipment

May request up to $500,000 for minor alteration and renovation and/or equipment

- Additional information required for each H80 site for which A/R funds are requested
- Equipment purchases over $5,000 must be listed on the Equipment List form
Minor A/R

Applicants requesting funding for minor A/R must complete:

- Alteration/Renovation Project Cover Page
  - Environmental Information and Documentation Checklist (attachment)
  - A/R Project Budget Justification (attachment)
  - Floor Plans/Schematic Drawings (attachment)

- Other Requirements for Sites
  - Property Information (attachment)
  - Landlord Letter of Consent, *as applicable* (attachment)
Applicants requesting funding for equipment purchases must complete an Equipment List form.

**Equipment**
- Useful life exceeds 1 year
- Per-unit acquisition cost of $5,000 or more
- Include on Equipment List form

**Supplies**
- Equipment items that cost less than $5,000
- Do not include on Equipment List form
Post-Award Expectations and Reporting

• Actively participate in collaborative learning and evaluation activities, including:
  ▪ Collecting and sharing data to support OVC evaluation and reporting activities
  ▪ Participating in peer-to-peer learning and knowledge sharing
  ▪ Incorporating feedback for data management and analysis
• Provide at least monthly data and progress updates to the evaluation and coordination center
• Complete biannual progress reports to describe accomplishments and barriers toward implementing the proposed project
Application Technical Assistance
See the OVC Technical Assistance Webpage
Telehealth Resources

HHS Resources:
• https://telehealth.hhs.gov/
• https://health.gov/our-work/health-literacy

HRSA-funded T/TA Partners:
• National Consortium of Telehealth Resource Centers
• Health Information Technology, Evaluation, and Quality Center (HITEQ)
• National Telehealth Technology Assessment Resource Center
## Application Technical Assistance Resources

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<th>Assistance Needed</th>
<th>Contact</th>
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<tr>
<td>Guidance on Requirements and Application Components</td>
<td>OVC Technical Assistance Webpage</td>
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<tr>
<td>Application Questions</td>
<td>OVC Technical Assistance Team Web Request Form</td>
</tr>
<tr>
<td>Budget and Grant Administration Questions</td>
<td>Joi Grymes-Johnson: <a href="mailto:JGrymes@hrsa.gov">JGrymes@hrsa.gov</a> and Patrick Johnson: <a href="mailto:PJohnson3@hrsa.gov">PJohnson3@hrsa.gov</a></td>
</tr>
<tr>
<td>Grants.gov Submission Issues</td>
<td>Grants.gov Contact Center 1-800-518-4726 or <a href="mailto:support@grants.gov">support@grants.gov</a></td>
</tr>
<tr>
<td>EHBs Submission Issues</td>
<td>Health Center Program Support 1-877-464-4772 or Web Request Form</td>
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</tbody>
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Key Takeaways

• Develop, implement, and evaluate innovative, evidence-based strategies that:
  ▪ Optimize the use of virtual care
  ▪ Can be adapted and scaled across the Health Center Program

• OVC strategies and measures of success:
  ▪ Include continuous quality improvement and evaluation
  ▪ Leverage technology to increase access and improve clinical quality
  ▪ Respond to health disparities

• **Ongoing H80 compliance is critical**: OVC funding will not be awarded to any applicant with a 60 or 30-day program requirement-related condition
Thank You!

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Bureau of Primary Health Care (BPHC)
Health Resources and Services Administration (HRSA)

https://bphccommunications.secure.force.com/ContactBPHC/BPHC_Contact_Form
301-594-4300

bphc.hrsa.gov

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