



Reporting Uniform Data System (UDS) Financial and Operational Tables

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Vision: Healthy Communities, Healthy People



Disclaimer

This webinar was produced for the Health Resources and Services Administration (HRSA), Bureau of Primary Health Care, under contract number 47QRAA23D0087/75R60223F80123.

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Opening Remarks

Dylan Podson
Data and Evaluation
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Bureau of Primary Health Care (BPHC)
Health Resources and Services Administration (HRSA)





Objectives of the Webinar



By the end of this webinar, participants will be able to:

- Understand reporting requirements for the UDS financial tables and related operational tables.
- Identify strategies to check data for accuracy.
- Access additional reporting support.





Agenda

- Review reporting requirements for Uniform Data System (UDS) financial tables and related operational tables
- Review UDS terminology for financial and operational tables
- Review some common case examples
- Discuss common reporting questions





UDS Technical Assistance Resources

- UDS reporting resources available on the BPHC website
- UDS Manual:
 - Definitions and instructions specific to the UDS are in the 2025 UDS Manual.
- Year-over-year changes:
 - 2025 Final Changes Program Assistance Letter (PAL)
 - UDS Changes Webinar (held June 26, 2025)
- Electronic Handbooks (EHBs) access and resources available on the Reporting Guidance page of the UDS Technical Assistance resources site.



Announcement

Calendar year 2023 UDS reporting submission

All health centers are required to submit a full, aggregated UDS Report through HRSA's <u>Electronic Handbooks</u> (EHBs) by February 15, 2024. Additionally, beginning with 2023 UDS reporting, health centers may also voluntarily submit de-identified patient-level data (UDS+) using Health Level Seven International (HLT*) developed Fast Healthcare Interoperability Resource (FHIR*) version release 4 (R4) standards. View updates about UDS patient-level submission (UDS+) on the UDS Modernization Overview and <u>UDS Modernization FAQ</u> webpages.

UDS test cooperative stakeholder group

Health centers, Primary Care Associations (PCAs), Health Center-Controlled Networks (HCCNs), and health information technology (IT) vendors are welcome to join the <u>UDS Test Cooperative</u> (UTC) stakeholder group. To join, contact us through the <u>BPHC Contact Form</u> and select Uniform Data System (UDS), UDS Modernization, then How to Join the UDS Test Cooperative.

Featured Resources

- 2022 UDS Trends Webinar Registration

 A detailed overview of 2022 UDS data trends

 A detailed overview of 2022 UDS data trends
- 2023 UDS Final Program Assistance Letter (PAL) (PDF 553 KB)
 An overview of final updates to the CY 2023 UDS reporting
- 2023 UDS Manual (PDF 2 MB)
 Provides health centers with detailed reporting instructions and example data tables that support calendar year 2023 UDS reporting, including information about voluntary UDS patient-level submission (UDS+)
- 2023 UDS Tables PDF (PDF 1 MB) and Excel (XLSX 386 KB)
 Resources to help health centers prepare UDS submissions in advance with an organized, standard structure
- 2023 UDS Reporting Changes TA Webinar Recording [™] and Presentation (PDF 2 MB)





Overview of UDS Report

Four Primary Sections



Patient Characteristics

- ZIP Code by medical insurance
- Table 3A: Age, sex
- Table 3B: Race, ethnicity, language
- Table 4: Income, medical insurance, special medically underserved populations



Clinical Services and Outcomes

- Table 5: Staff, visits, patients, integrated behavioral health
- Table 6A: Selected services and diagnoses
- Table 6B: Clinical quality measures
- Table 7: Clinical outcome measures



Financial Tables

- Table 8A: Financial costs
- Table 9D: Patient servicerelated charges and collections
- **Table 9E:** Other revenue



Other Forms

- Appendix D: Health
 Information Technology
 (Health IT) Capabilities
- Appendix E: Other Data Elements
- Appendix F: Workforce





All data are reported for the full calendar year, Jan. 1, 2025, through Dec. 31, 2025.

Overview of Financial Tables

Table 8A: Financial Costs	Table 9D: Patient Service Revenue	Table 9E: Other Revenue
Costs related to personnel, classified by cost center, aligned with service areas on Table 5	Charges, by payer, related to services provided to patients, typically aligned with patient insurance on Table 4	Federal grant revenue, including Health Center Program grants and other federal grants
Costs related to services/contracts, by cost center, aligned with service areas on Table 5	Collections, by payer, related to services provided to patients	State/local grant revenue
Pharmaceutical costs	Adjustments, by third-party payer, related to services provided to patients	Private/foundation revenue
Costs for facilities and non-clinical support services	Revenue, by third-party payer, classified as capitated managed care, fee-for-service managed care, and non-managed care	Cash donations
Value of donated facilities, services, and supplies	Sliding fee discounts for patients and bad debt for patients	Receipts from indigent care programs

Table 8A: Financial Costs





Financial Costs Table 8A Columns



Accrued Cost

- Expenses incurred during the calendar year.
- Includes personnel and all other costs.
- Excludes bad debt and principal payments.



Allocation of Facility and Non-Clinical Support Services

- Allocation of facility and non-clinical support services (Column A, Lines 14 and 15) to each cost center in Column B, Lines 1–13.
- Note: Total of Column B must equal Column A, Line 16.



Total Cost After Allocation of Facility and Non-Clinical Support Services

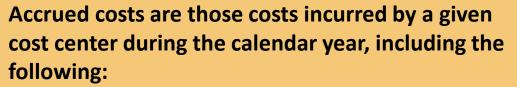
- Includes all direct costs and the cost center's share of overhead cost. Represents total cost to operate services. Sum of Columns A + B (automated in Electronic Handbooks [EHBs]).
- Can be used to calculate cost per visit and cost per patient.
- All in-kind non-cash donations are reported on Line 18.





Accrued Costs in Column a





- Staff costs (salary, fringe benefits, continuing medical education, etc.)
- Paid referred care
- Supplies
- Depreciation of equipment
- Software or systems
- Interest payments on any loans
- Costs for contracted care, etc.



Accrued costs do not include the following:

- Costs for anything incurred outside the calendar year
- Bad debt related to the provision of patient service
- Loan principal payments
- Costs for services the health center did not pay for directly (e.g., services for which the health center referred a patient, but for which the third-party provider billed directly)
- Gross costs for capitalized expenses





Table 8A Lines Align with Services on Table 5

FTEs and Visits Reported on Table 5, Line:	Have Costs Reported on Table 8A, Line:
1–12: Medical Personnel	1: Medical Personnel
13–14: Medical Lab and X-ray	2: Medical Lab and X-ray
16–18: Dental	5: Dental
20a–20c: Mental Health	6: Mental Health
21: Substance Use Disorder	7: Substance Use Disorder
22: Other Professional	9: Other Professional
22a–22c: Vision	9a: Vision
23a–23d: Pharmacy	8a: Pharmacy
24–28: Enabling	11a–11h: Enabling
24: Case Managers	11a: Case Management
25: Health Education Specialists	11d: Health Education
26: Outreach Workers	11c: Outreach
27: Transportation Personnel	11b: Transportation
27a: Eligibility Assistance Workers	11e: Eligibility Assistance
27b: Interpretation Personnel	11f: Interpretation Services
27c: Community Health Workers	11h: Community Health Workers
28: Other Enabling Services	11g: Other Enabling Services
29a: Other Programs and Services	12: Other Program-Related Services
29b: Quality Improvement Personnel	12a: Quality Improvement
30a–30c and 32: Non-Clinical Support Services	15: Non-Clinical Support Services
31: Facility Personnel	14: Facility

Takeaway: Each line on Table 5 has a corresponding line for related costs on Table 8A.

This table is available in **Appendix B** of the UDS Manual (page 198).

FTE: full-time equivalent





Table 5 and Table 8A Collaboration

How does this look in your health center(s)?

- When do you usually get your teams together to start reconciling Tables 5 and 8A?
- Who in your health center(s) do you include?







Medical Cost Center Table 8A, Lines 1–3, Column A

Line 1: Medical personnel salary and benefits

- Includes costs for all personnel directly attributable to the medical department, including medical providers and medical assistants.
- Includes contracted or vouchered medical services.
- Does not include value of volunteers.

Line 2: Medical **lab and X-ray** direct costs

- Includes medical lab and X-ray services provided directly by the health center and those under contract.
- Does **not** include costs for medical lab and X-ray provided directly by a referred care provider that bills directly to the patient, or dental lab and X-ray costs.

Line	Cost Center	Accrued Cost (a)
	Financial Costs of Medical Care	
1	Medical Personnel	
2	Lab and X-ray	
3	Medical/Other Direct	
4	Total Medical Care Services (Sum of Lines 1 through 3)	

Line 3: Non-personnel direct medical costs

- Includes costs for anything else directly attributable to the medical department that are NOT personnel costs.
- Does not include value of donated goods.
- Does **not** include any pharmacy or pharmaceutical costs, such as cost of medications.

Other Cost Centers Table OA Lines F. Ob. Colu

Table 8A, Lines 5–8b, Column A

Line 5: Dental

 Includes dental personnel costs, contracted dental care, and electronic dental record costs.

Line 6: Mental Health

 Includes mental health personnel, supplies, and software used specifically by the mental health department.

Line 7: Substance Use Disorder

• **Includes** substance use disorder services personnel, supplies, and software.

Line 8a: Pharmacy

- **Includes** pharmacy personnel and the dispensing and administrative fees for 340B contractors.
- Does **not** include the cost of drugs.

Do not include volunteer personnel or donated supplies or facilities on any of these lines (this slide and previous!).



Line 8b: Pharmaceuticals

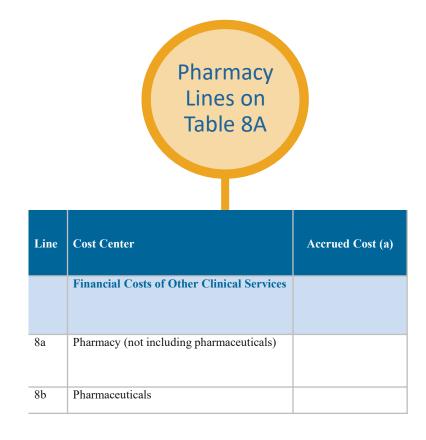
- Includes the cost of medications administered in-house or via contract pharmacy.
- Does not include the value of donated drugs or dispensing and administrative fees of contract pharmacy

Key Considerations Reporting Various Costs Related to Pharmacy

Lines 8a and 8b: Pharmacy and Pharmaceuticals

There are several considerations to be sure these are reported accurately:

- Dispensing and administrative fees for contract pharmacy (e.g., 340B) are reported on Column A, Line 8a, Pharmacy, separate from the cost of drugs.
- The cost of medications administered by in-house clinicians is reported on Line 8b, not in Medical.
- Overhead costs for contract pharmacy program are first reported in Line 15, Column A (Non-Clinical Support) and then allocated to Line 8a, Pharmacy, in Column B.
- Report assistance establishing eligibility for pharmacy assistance programs on Line 11e, not in Pharmacy.
- Donated drugs are reported on Line 18, Donated Facilities, Services, and Supplies; valued at 340B prices.







Other Cost Centers Table 8A, Lines 9 and 9a, Column A

Line 9: Other Professional

- **Includes** costs for other professional and ancillary health care services, such as dietician, nutrition, podiatry, chiropractic, acupuncture, naturopathy, speech and hearing pathology, or occupational and physical therapy.
 - FTEs for personnel reported here *must* be on Line 22 of Table 5.
- Does not include other professional costs that are to be included in programs reported under "Other Program-Related Services" (Line 12) such as child care centers and employment training.

Line 9a: Vision

- Includes vision personnel (FTEs on Line 22d on Table 5) and supplies.
- Does **not** include donated time of optometrists or other vision professionals.





Other Cost Centers Table 8A, Lines 11a–11h, Column A

Lines 11a–11h: Enabling Services

- Includes costs such as those for educational materials, transportation vouchers, and translation/interpretation services, in addition to personnel costs.
- Each cost is reported on the line for the area or service where the cost was incurred.
- Reporting here must align with Enabling FTEs on Lines 24–29 on Table 5.

Line	Cost Center	Accrued Cost (a)	Allocation of Facility and Non-Clinical Support Services (b)	Total Cost After Allocation of Facility and Non-Clinical Support Services (c)
	Financial Costs of Enabling and Other Services			
11a	Case Management			
11b	Transportation			
11c	Outreach			
11d	Health Education			
11e	Eligibility Assistance			
11f	Interpretation Services			
11g	Other Enabling Services (specify)			
11h	Community Health Workers			
11	Total Enabling Services (Sum of Lines 11a through 11h)			
12	Other Program-Related Services (specify)			
12a	Quality Improvement			
13	Total Enabling and Other Services (Sum of Lines 11, 12, and 12a)			





Other Cost Centers Table 8A, Lines 12, Column A

Line 12: Other Program-Related Services

- Includes all costs for FTEs on Table 5,
 Line 29, Column A, and other programs and
 items such as child care centers, housing,
 clinical trials, employment training, space
 leased to others, and retail pharmacy
 services provided to non-health-center
 patients.
- Describe the program costs using the "specify" field.

Other Program-Related Services (here and on Table 5) captures in-scope items and programs that are *not* medical, dental, behavioral, vision, enabling, or other professional health services.

Line	Cost Center	Accrued Cost (a)	Allocation of Facility and Non-Clinical Support Services (b)	Total Cost After Allocation of Facility and Non-Clinical Support Services (c)
	Financial Costs of Enabling and Other Services			
11a	Case Management			
11b	Transportation			
11c	Outreach			
11d	Health Education			
11e	Eligibility Assistance			
11f	Interpretation Services			
11g	Other Enabling Services (specify)			
11h	Community Health Workers			
11	Total Enabling Services (Sum of Lines 11a through 11h)			
12	Other Program-Related Services (specify)			
12a	Quality Improvement			
13	Total Enabling and Other Services (Sum of Lines 11, 12, and 12a)			



Other Cost Centers Table 8A, Line 12a, Column A

Line 12a: Quality Improvement (QI)

- Includes costs of personnel dedicated to any or all of the following:
 - QI program
 - Health information technology (health IT)/electronic health record (EHR) system development
 - Report or data design
- Do not allocate portions of costs and time for QI personnel attending meetings, conducting peer reviews, or designing or interpreting QI findings to other service categories; all those QI costs go here.

Line	Cost Center	Accrued Cost (a)	Allocation of Facility and Non-Clinical Support Services (b)	Total Cost After Allocation of Facility and Non-Clinical Support Services (c)
	Financial Costs of Enabling and Other Services			
11a	Case Management			
11b	Transportation			
11c	Outreach			
11d	Health Education			
11e	Eligibility Assistance			
11f	Interpretation Services			
11g	Other Enabling Services (specify)			
11h	Community Health Workers			
11	Total Enabling Services (Sum of Lines 11a through 11h)			
12	Other Program-Related Services (specify)			
12a	Quality Improvement			
13	Total Enabling and Other Services (Sum of Lines 11, 12, and 12a)			





Knowledge Check: Accrued Costs

Which of these costs will be reported on Table 8A in the Calendar Year (CY) 2025 UDS Report?

- A. Costs for contracted providers that occurred in CY 2025
- B. Principal payments on a loan made by the health center in CY 2025
- C. Interest payments on loans in CY 2025
- D. Depreciation of the health center's medical equipment
- E. Options A, B, and C
- F. Options A, C, and D





Knowledge Check: Accrued Costs Answer

Which of these costs will be reported on Table 8A in the Calendar Year (CY) 2025 UDS Report?

- A. Costs for contracted providers that occurred in CY 2025
- B. Principal payments on a loan made by the health center in CY 2025
- C. Interest payments on loans in CY 2025
- D. Depreciation of the health center's medical equipment
- E. Options A, B, and C
- F. Options A, C, and D



Remember:

Principal payments on capitalized expenses (e.g., property or equipment) are not reported on the UDS; only interest and depreciation are reported on Table 8A.





Frequently Asked Questions (FAQs): Accrued Costs

How do we allocate costs for clinical staff who split time in administrative/non-clinical duties? For example, a Chief Medical Officer (CMO) who also sees patients?

Crosswalk Tables 5 and 8A for costs and FTE; determine how this staff is reported on Table 5 and reflect that on Table 8A, too. Generally, a provider who is a CMO will have the vast majority of their time on the relevant medical provider line on Table 5; then, whatever small portion of FTE is for corporate functions is reported on Line 30a. On Table 8A, a similar portion of their cost would be reported as non-clinical, for the corporate activities performed.

Do community health workers (CHWs) go under Other Professional Services on Table 8A?

No, CHW costs are part of enabling services and have their own line in the Enabling Services section. On Table 8A, CHWs are reported on Line 11h; on Table 5, they are reported on Line 27c.

Other Professional Services includes dieticians, podiatrists, etc.—not CHWs.

Does interpretation/ translation (Line 11f) only include services provided by staff employed by the health center?

No, it is *not* only health center personnel. Line 11f could include the cost for translation systems/software, outsourced interpretation services, interpretation staff, or any combination of these. This is an example of when no FTE are reported on Table 5, but costs are reported on Table 8A.





Financial Costs: Allocation of Overhead Table 8A, Column B



Accrued Cost

- Expenses incurred during the calendar year.
- Includes personnel and all other costs.
- Excludes bad debt and principal payments.



Allocation of Facility and Non-Clinical Support Services

- Allocation of facility and non-clinical support services (Column A, Lines 14 and 15) to each cost center in Column B, Lines 1–13.
- Note: Total of Column B must equal Column A, Line 16.



Total Cost After Allocation of Facility and Non-Clinical Support Services

- Includes all direct costs and the cost center's share
 of overhead cost. Represents total cost to operate
 services. Sum of Columns A + B (automated in EHBs).
- Can be used to calculate cost per visit and cost per patient.
- All in-kind non-cash donations are reported on Line 18.



Facility and Non-Clinical Support Services (Overhead) Table 8A

Facility and non-clinical support service expenses are referred to as overhead. These costs are reported on Table 8A, Column A, in Lines 14 and 15; Line 16 is the total of the two. This total is then allocated as overhead in Column B.

Line	Cost Center	Accrued Cost (a)
	Facility and Non-Clinical Support Services and Totals	
14	Facility	
15	Non-Clinical Support Services	
16	Total Facility and Non-Clinical Support Services (Sum of Lines 14 and 15)	



Line 14: Facility

Includes facility personnel costs, rent or depreciation, mortgage interest payments, utilities, security, groundskeeping, janitorial services, maintenance, etc.



Line 15: Non-Clinical Support Services

Includes personnel such as corporate administration, billing, revenue cycle, medical records, and intake personnel, as well as facility and liability insurance, legal fees, practice management system, and direct non-clinical support costs (travel, supplies, etc.).



Health Center Program

Allocating Facility and Non-Clinical Support Services (Overhead) Table 8A, Column B

Line	Cost Center	Accrued Cost (a)
	Facility and Non-Clinical Support	
	Services and Totals	
14	Facility	
15	Non-Clinical Support Services	
16	Total Facility and Non-Clinical	
	Support Services	
	(Sum of Lines 14 and 15)	

- All overhead costs are allocated to cost centers in Column B.
- Overhead costs that are directly associated with a cost center should be allocated first.
- The remaining overhead costs should be allocated using a proportional method, such as the proportion of square footage that each cost center uses (for facility costs) and percentage of total accrued costs of each cost center (for non-clinical support costs).

Line	Cost Center		Accrued Cost (a)	Allocation of Facility and Non- Clinical Support Services (b)
	Financial Costs of Medical (Care		
1	Medical Personnel			
2	Lab and X-ray			
3	Medical/Other Direct			
4	-	Medical Care Services Sum of Lines 1 through 3)		
	Financial Costs of Other C	nical Services		
5	Dental			
6	Mental Health			
7	Substance Use Disorder			
8a	Pharmacy (not including phar	maceuticals)		
8b	Pharmaceuticals			
9	Other Professional (specify)			
9a	Vision			
10		Other Clinical Services um of Lines 5 through 9a)		
	Financial Costs of Enabling			
11a	Case Management			
11b	Transportation			
11c	Outreach			
11d	Health Education			
11e	Eligibility Assistance			
11f	Interpretation Services			
11g	Other Enabling Services (specify)			
11h	Community Health Workers			
11	Total Enabling Services (Sum of Lines 11a through 11h)			
12	Other Program-Related Service (specify			
12a	Quality Improvement			
13	Total Enal	of Lines 11, 12, and 12a)		HRS

Allocating Facility and Non-Clinical Support Services (Overhead) to Cost Centers



Allocate Line 14, Facility

- Allocate facility costs to each cost center based on either actual facility costs for that cost center or the percentage of total square footage the cost center uses.
- Any facility costs that are specific to non-clinical support services are allocated to Line 15.



Allocate Line 15, Non-Clinical Support Services attributable to specific cost centers

- Allocate any non-clinical support costs attributable to a specific cost center to that cost center.
 - For example, decentralized front desk personnel, billing and collection systems and personnel, etc. are allocated to the service they work in.
- Consider lower allocation of overhead to contracted services.



Allocate remaining costs to cost centers

Allocate remaining costs using a consistent approach, commonly based on the proportion of direct costs or of visits.



Use the simplest allocation method that produces a result comparable to a more complex method. If possible, use at least a three-step allocation method.



Overhead Allocation Example: First Step



Total Facility Costs on Line 14, Column A: \$70,000 Site A

2,500 square feet 80% medical, 20% admin



Site B

3,500 square feet 57% dental, 29% mental health, 14% admin



Site C

6,500 square feet 31% medical, 31% dental, 15% mental health, 23% admin

	Medical (Lines 1–3)	Dental (Line 5)	Mental Health (Line 6)	Admin (Line 15)	Total Square Feet
Site A	2,000	-	-	500	2,500
Site B		1,995	1,015	490	3,500
Site C	2,015	2,015	975	1,495	6,500
Total square feet for cost center	4,015	4,010	1,990	2,485	12,500
% of total square footage (SF)	32%	32%	16%	20%	100%
% total SF * total facility costs	32%*\$70K	32%*\$70K	16%*\$70K	20%*\$70K	100%*\$70K
Facility Allocation	\$22,400	\$22,400	\$11,200	\$14,000	\$70,000



Note that Admin = Non-Clinical Support. Also note that Administration facility costs are allocated to non-clinical support and then allocated with non-clinical support services in the second step.



Overhead Allocation Example: Next Steps

Line 15: Non-Clinical Support Services are \$250,000.

Plus \$14,000 of allocated facilities costs (as shown in last slide).

of non-clinical support costs to be allocated.

First, distribute non-clinical support costs to the applicable service, where possible. Next, distribute remaining non-clinical support costs (\$34,000).

Cost Center	Total to Be Allocated to Cost Center in Column B
Medical (Lines 1–3)	\$75,000
Dental (Line 5)	\$105,000
Mental Health (Line 6)	\$50,000
Total Allocated in This Step	\$230,000
Remaining Non-Clinical Support Costs to Be Allocated	\$34,000

Cost Center	Percentage of Costs in Column A	Allocation
Medical (Lines 1–3)	30.8%	\$10,458.70
Dental (Line 5)	44.6%	\$15,170.65
Mental Health (Line 6)	24.6%	\$8,370.65
Total	100%	\$34,000



Overhead Allocation Example: Total of \$320,000

	Step	Step	Step	
Cost Center	Allocated Facility Costs	Allocated Non-Clinical Support Services	Allocated Remaining Costs	Total Overhead Costs to Be Reported in Column B for Cost Center
Medical (Lines 1-3)	\$22,400	\$75,000	\$10,459	\$107,859
Dental (Line 5)	\$22,400	\$105,000	\$15,171	\$142,571
Mental Health (Line 6)	\$11,200	\$50,000	\$8,370	\$69,570
Total Overhead	\$56,000	\$230,000	\$34,000	\$320,000



UDS Overhead Cost Allocation Methods resource is available on the <u>Financials page</u> of the UDS Technical Assistance site.



Knowledge Check: Allocating Costs on Table 8A

What costs are allocated in Column B of Table 8A?

- A. Column B includes allocation of facility and non-clinical support services costs (Lines 14 and 15).
- B. Column B includes allocation of total accrued costs (Line 17).
- C. Column B includes allocation of facility, non-clinical support services costs, and value of donated facilities, services, and supplies (Lines 14, 15, and 18).





Knowledge Check: Allocating Costs on Table 8A Answer

What costs are allocated in Column B of Table 8A?

- A. Column B includes allocation of facility and non-clinical support services costs (Lines 14 and 15).
- B. Column B includes allocation of total accrued costs (Line 17).
- C. Column B includes allocation of facility, non-clinical support services costs, and value of donated facilities, services, and supplies (Lines 14, 15, and 18).





FAQs: Overhead Allocation

What if contracted services are performed on site at our health center? Do we allocate overhead costs?

You would allocate a small amount of overhead to the contracted services, amounting to the cost for any space used for contracted services as well as any costs for administering the contracted care (e.g., accounting and contract management).

Can we just allocate our facility and non-clinical support costs based on portion of costs or portion of visits?

While that is permitted, it is definitely not recommended! Using a single-step allocation method like this will not accurately reflect the total costs that a given service area uses to provide the services.

Remember, the total costs (including overhead) are used to calculate cost per visit and cost per patient.





Financial Costs: Total Cost Table 8A, Column C



Accrued Cost

- Expenses incurred during the calendar year.
- Includes personnel and all other costs.
- Excludes bad debt and principal payments.



Allocation of Facility and Non-Clinical Support Services

- Allocation of facility and non-clinical support services (Column A, Lines 14 and 15) to each cost center in Column B, Lines 1–13.
- Note: Total of Column B must equal Column A, Line 16.



Total Cost After Allocation of Facility and Non-Clinical Support Services

- Includes all direct costs and the cost center's share of overhead cost. Represents total cost to operate services. Sum of Columns A + B (automated in EHBs).
- Can be used to calculate cost per visit and cost per patient.
- All in-kind non-cash donations are reported on Line 18.



Table 9D: Patient Service Revenue





Table 9D: Other Public, Line 9

A key change has been made to Table 9D: A "specify" field has been added to Other Public, Line 9, to describe the other public payer revenue.

	Total Other Public (specify				
9)				
	(Sum of Lines 7 + 8a + 8b)				





Table 9D: Reporting Patient Service Revenue

Patient Service Revenue (Columns)



- Column A: Charges for services in the year
- Column B: Collections on a cash basis
- Columns C1–C4: Reconciliations
- Column D: Contractual adjustments
- Column E: Self-pay sliding fee discounts
- Column F: Self-pay bad debt

By Payer (Rows)

- Lines 1–3: Medicaid
- Lines 4–6: Medicare
- Lines 7–9: Other Public
- Lines 10–12: Private
- Line 13: Self-Pay

By Form of Payment (Breakout of rows)



- Non-managed care
- Sub-line a: Managed
 Care, Capitation
- Sub-line b: Managed
 Care, Fee-for-Service





Third-Party Payers

A third-party payer is any entity, other than the patient, reimbursing the health center for patient services. The patient and the health center are parties directly involved with the service. An outside payer is a "third-party payer."



Third-Party Payers, Table 9D

Medicaid	Medicare
 Any state Medicaid program, including Early and Periodic Screening, Diagnosis, and Treatment (EPSDT), adult day health care (ADHC), and Program of All-inclusive Care for the Elderly (PACE), if administered by Medicaid Medicaid managed care organizations (MCOs) or Medicaid programs administered by third-party or private payers Children's Health Insurance Program (CHIP), when 	 Any Medicare program or other program administered by Medicare Medicare managed care programs, including Medicare Advantage run by private payers ADHC or PACE, if administered by Medicare
administered by Medicaid	
Other Public	Private
	Private Insurance provided by employers
Other Public	 Insurance provided by employers Tricare, Trigon, Federal Employees Health Benefits Program
Other Public - CHIP, when paid for through private insurers	 Insurance provided by employers



Patient Service Revenue

Forms of Payment

₩ \$\equiv \text{\final}{\pi} \	A payment model in which procedures and services are separately charged and paid. Third-party payers pay some or all of the bill, generally based on agreed-upon maximums or discounts.
® ®® Managed Care	Revenue from organizations that meet the UDS definition of managed care: payers with which the health center has a contractual managed care agreement to provide a range of services to patients assigned to the health center; paid fee-for-service or capitated.
Managed Care— Capitated	A managed care payment model in which a health center contracts with an MCO for a specified set of services, for which the managed care plan pays the health center a set amount for each patient assigned to the health center. This is called a capitation fee and is typically paid per member per month.
Managed Care— Fee-for-Service	A managed care payment model in which a health center contracts with an MCO, is assigned patients for whose care it is responsible through that MCO, and is reimbursed on a fee-for-service (or encounter-rate) basis for covered services.





Managed Care

- Managed care (either capitated or fee-for-service)
 refers to those payers with which the health center
 has a contractual managed care agreement to
 provide a range of services to patients assigned to
 the health center. Typically, these agreements include:
 - Responsibility for managing the care of a set of assigned patients.
 - Expectation that health center provide specified services to assigned patients.
- This generally requires regular review and reclassification of insurers in your system to be sure that only those with whom you have contractual managed care agreements are categorized as managed care for UDS reporting.





Managed care does not refer to all managed care plans from which you received payment. Managed care refers to payments for patients assigned to the health center through managed care plans.

The health center might serve patients and receive payment from a third-party payer that the health center does not have a managed care contract with. In these cases, that is not a managed care patient or reimbursement for the health center, as that patient is assigned to another provider for managed care purposes.



Managed Care Example

- The health center is part of a Medicaid MCO.
- Through the MCO, the health center has assigned patients or attributed lives.
- The MCO sets goals and offers incentives for certain screenings or tasks.
- The care the health center provides to MCO patients is paid fee-for-service (FFS); if the health center meets the goals set or does the other specified screenings or tasks, the MCO pays out incentives to the health center.



Reported on Table 9D, Line 2b Medicaid Managed Care FFS

- Charges in Column A, based on Fee Schedule.
- All revenue received from the plan in the year is reported on Line 2b in Column B.
- The portion of the revenue that was incentive payments is also reported in Column C3 of Line 2b.
- Report adjustments, less incentives, in Column D.





Patient Service Revenue Table 9D, Columns A and B

Charges (a)

- Charges are the amount at which each service rendered to patients in the calendar year is valued, according to the health center's fee schedule. Charges for any given procedure are recognized and reported at the same amount across all payers.
- Charges are captured by third-party and self-pay payer for all patient services rendered in the health center's scope of service in the calendar year (January 1 through December 31).
- Charges are reclassified in accordance with co-pay or co-insurance responsibility; for example, if a patient is responsible for 20% of the charge, then 80% of the charge is on the third-party payer line and 20% of the charge is moved to the self-pay line.

Collections (b)

Collections are the **total cash received in the calendar year** (January 1 through December 31) for services provided to patients, regardless of when those services were rendered.

Collections include:

- Reimbursement for services provided to patients from third-party payers and patients.
- Managed care FFS or capitation payments.
- Payment for grant-covered services from public entities.
- Health center reconciliation or wraparound payments.
- Quality incentives or pay-for-performance (P4P) bonuses.





Retroactive Settlements, Receipts, and Paybacks Table 9D, Columns C1–C4

- Collections, in Column B, *include* Retroactive Settlements (retros), Receipts, and Paybacks, which are *also* reported in Columns C1–C4.
- Retros, wraps, and incentives in Columns C1–C4 are part of collections but are not all collections.

Collection of Reconciliation/ Wraparound <i>Current</i> Year (c1)	Collection of Reconciliation/ Wraparound Previous Years (c2)	Collection of Other Payments: P4P, Risk Pools, etc. (c3)	Penalty/Payback (c4)
 Federally Qualified Health Center (FQHC) prospective payment system (PPS) reconciliations and wraparound payments for current year 	 FQHC PPS reconciliations and wraparound payments for prior years (anytime before current year) 	 Managed care pool distributions P4P Other incentive payments Quality bonuses Value-based payments 	Paybacks or deductions by payers because of overpayments or penalty (report as a positive number)

Patient Service Revenue Table 9D, Column D

Adjustments (d)

- Adjustments are contractual discounts granted as part of an agreement with a third-party payer and are reported in Column D.
- Virtually all insurers have a maximum amount they pay for a given service, and in contracting with that insurer, the health center agrees to write off the difference between what they charge and that contracted amount. That difference is the contractual adjustment.
- Adjustments have the effect of reducing the amount to be collected and are generally reported in Column D
 as a positive number.
 - However, reconciliation, wraparound, and incentive payments reported in Columns C1–C3 are subtracted from Column D, which may result in a negative number. This happens when collections, as a result of wraps or incentives, are larger than initial charges.
- Adjustments do not include "clean up" or write-offs of prior-year accounts receivable or unpaid claims for third-party payers.



Patient Service Revenue Table 9D, Column D Example

- A patient receives a service for which the fee schedule charge is \$228 and the negotiated reimbursement amount received is \$150.
- \$228 is in Column A, \$150 in Column B, and then the adjustment in Column C is \$78 (the difference between the fee schedule and the negotiated rate, reported as a positive number).
- If the health center later in the year receives related wrap payment of \$90 to bring reimbursement up to PPS rates, then that \$90 is added to Column B and also reported in Column C1. That same value is subtracted from the initial adjustment (so, initial adjustment \$78 minus \$90), so the final adjustment in Column D is -\$12.





Patient Service Revenue Table 9D, Line 13

Self-Pay

- Self-pay refers to charges or the portion of charges that are the responsibility of the patient (rather than a third-party payer) and includes related collections and write-offs.
 - Includes charges incurred by uninsured patients, including those covered by indigent care programs,
 written off as sliding fee discounts, and/or written off as patient bad debt.
 - Includes co-payments, deductibles, and charges to insured individuals for uncovered services that become the patient's personal responsibility.
- **Self-Pay charges** (Column A) may then be paid by the patient and recorded as **Collections** (Column B), written off as **Sliding Fee Discounts** (Column E) based on patient income and family size, or written off as **Bad Debt** (Column F) when uncollectable (including inability to locate persons, patient's refusal, or inability to pay regardless of income).
 - Self-pay does not include third-party payer bad debt.



Table 9D Revenue and Table 4 Insurance

Payer categories are generally aligned with patient insurance categories, but remember that payment may be received from a different payer than the patient's primary medical insurance.

Table 4	Table 4				
Line	Principal Medical Insurance				
7	Uninsured—No medical insurance at last visit				
8a and 8b	Medicaid and Medicaid CHIP				
9a and 9	Dually Eligible and Medicare				
10a	Other Public non-CHIP—State and local government insurance				
10b	Other Public CHIP (not paid by Medicaid)				
11	Private				

Table 9D	Table 9D				
Line	Revenue Source				
13	Self-Pay—Include co-pays and deductibles, state and local indigent care programs				
1-3	Medicaid				
4–6	Medicare				
7–9	Other Public—State and local government insurance; also include patient service revenue from programs with limited benefits				
7–9	Other Public				
10–12	Private				

Understanding Adjustments, Sliding Fee, and Bad Debt

Adjustments (Column D)

- Difference between the health center's full fee schedule charge and the amount a payer actually paid or reimbursed for a patient service (less retroactive settlements and receipts).
- Only for third-party payers (Lines 1–12)

Sliding Fee (Column E)

- Reduction in charges owed by patients based on their ability to pay, which is determined by their income and family/household size.
- Only for Self-Pay, Line13

Bad Debt Write-Offs (Column F)

- Amounts owed by patients that are deemed uncollectible and formally written off. Can arise due to inability to locate patient, patient refusal to pay, patient inability to pay (for charges not subject to a sliding fee discount or even after a sliding fee discount has been granted).
- Only for Self-Pay, Line 13





FAQs: Table 9D

Our system does not automatically reclassify amounts due from other carriers or the patient. Must we reclassify charges that become either co-payments or other third-party payer charges?

Yes. Regardless of whether it is done automatically by your systems or manually, reflect this reclassification of charges that end up being the responsibility of a payer other than the initial party.

Where do health centers record the encounter-rate adjustment for Medicare G-codes?

Report charges based on the health center fee schedule only, not G-codes. The amounts received through Medicare, including adjusted rates of reimbursement, are included in Column B.

Page 166 of the <u>UDS Manual</u> includes more detailed instructions.





Table 9E: Other Revenue





Other Revenue Table 9E

This table is reported on a cash basis: amount drawn down (not award) in the year.

Report based on the entity dollars were received from (called the last party rule).



- Report non-patient-service receipts or funds drawn down in 2025.
 - Include revenue that supported activities described in your health center scope of services.
 - Report funds by the entity from which you received them.
 - Complete "specify" fields.



• The total amount reported on Tables 9E and 9D represents total revenue supporting the health center's scope of services.





Key Changes to Table 9E in 2025



Funding is no longer available from the Coronavirus Preparedness and Response **Supplemental Appropriations** Act (activity code H8C) (Line 11), Coronavirus Aid, Relief, and Economic Security (CARES) Act (activity code H8D) (Line 1m), and Expanding Capacity for Coronavirus Testing (activity code H8E and ECT) (Line 1n).



Funding for Expanding COVID-19 Vaccination (ECV) (activity code H8G) previously reported on line 1p is to now be reported on line 1p2, Other **COVID-19-Related Funding** from HRSA's BPHC.



Funding is no longer available from the Provider Relief Fund (Line 3b). Any remaining Provider Relief Funds are to be reported on Line 3, Other Federal Grants.



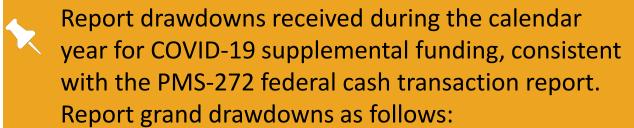
Revenue Categories Table 9E, Lines 1a-3b

Lines 1a through 1q	BPHC Grants	 Funds received directly from BPHC, including funds passed through to another agency Include 330 grant(s) and supplemental funds drawn down in the year. Include the amounts directly received under the various COVID-19 funding streams. Only report amounts drawn down in the current calendar year.
Lines 2 through 5		 Grants received directly from the federal government other than BPHC (e.g., Department of Housing and Urban Development [HUD], Centers for Disease Control and Prevention [CDC], Substance Abuse and Mental Health Services Administration [SAMHSA]) Ryan White Part C
		 EHR incentive payments: Include Promoting Interoperability funds when received by the health center
G R		Provider Relief Fund

Line	Source	Amount (a)
	HRSA's BPHC Grants (Enter Amount Drawn Down— Consistent with FFR)	
1a	Migratory and Seasonal Agricultural Workers	
1b	Community Health Center	
1c	Homeless Population	
1e	Residents of Public Housing	
1g	Total Health Center (Sum of Lines 1a through 1e)	
1k	Capital Development Grants	
1o	American Rescue Plan (ARP) (H8F, L2C, C8E)	
1p2	Other COVID-19-Related Funding from HRSA's BPHC (specify)	
1q	Total COVID-19 Supplemental (Sum of Lines 10 + 1p2)	
1	Total BPHC Grants (Sum of Lines 1g + 1k + 1q)	
	Other Federal Grants	
2	Ryan White Part C HIV Early Intervention	
3	Other Federal Grants (specify)	
3a	Promoting Interoperability Program	
5	Total Other Federal Grants (Sum of Lines 2 through)	IRSA

BPHC COVID-19 Funding Lines Table 9E, Lines 10–1q

Line	Source	Amount (a)
	HRSA's BPHC Grants (Enter Amount Drawn Down—Consistent with FFR)	
1a	Migratory and Seasonal Agricultural Workers	
1b	Community Health Center	
1c	Homeless Population	
1e	Residents of Public Housing	
1g	Total Health Center (Sum of Lines 1a through 1e)	
1k	Capital Development Grants	
1o	American Rescue Plan (ARP) (H8F, L2C, C8E)	
1p2	Other COVID-19-Related Funding from BPHC (specify)	
1q	Total COVID-19 Supplemental (Sum of Lines 10 + 1p2)	
1	Total BPHC Grants (Sum of Lines 1g + 1k + 1q)	



- American Rescue Plan (ARP), including ARP capital improvement grants (activity code H8F, L2C, and C8E) (Line 1o).
- Other COVID-19-related funding drawn down from HRSA's BPHC grants (Line 1p2), including ECV (activity code H8G) and Bridge to Access (activity code H8L). Use the "specify" field to detail the names and amounts of other COVID-19-related funding from HRSA.

Non-Federal Grants Revenue Categories Table 9E, Lines 6–10

		Line 6 State and Local Government	Funds received from a state or local government, taxing district, or sovereign tribal entity
		Line 6a State/Local Indigent Care Programs	Funds received from state/local indigent care programs that subsidize services rendered to patients who are uninsured (e.g., New Mexico Tobacco Tax Program)
		Line 7 Local Government	Grants or contracts with local, city, or county government
	\$ -	Line 8 Foundation/Private	Funds from foundations and private organizations (e.g., hospital, United Way)
SERVIC		Line 10 Other Revenue	Miscellaneous non-patient-related revenues (e.g., cash donations, medical record revenue, vending machine revenue)

Examples:

Are These Funds Reported on Table 9E? Where?



The health center received
Title V maternal and child
health service funds from the
state health department, but
the funds originated from
HRSA Maternal and Child
Health Bureau (MCHB).



The health center received Behavioral Health Service Expansion (BHSE) Funding from BPHC.



The health center received money from the local United Way as part of building a community-based exchange to address health-related needs.





Examples Continued: Are These Funds Reported on Table 9E? Where?



The health center received Title V maternal and child health service funds from the state health department, but the funds originated from HRSA Maternal and Child Health Bureau (MCHB).

Yes. Report funds on Table 9E, Line 6, State Government Grants and Contracts.



The health center received Behavioral Health Service Expansion (BHSE) funds from BPHC.

Yes. Report funds on Table 9E, Line 1B, Community Health Center.



The health center received money from the local United Way as part of building a community-based exchange to address health-related needs.

Yes. Report funds on Table 9E, Line 8, Foundation/ Private Grants/Contracts.





FAQs: Table 9E

How does the UDS Table 9E financial reporting differ from our health center financial statements?

Table 9E reports all non-patientservice-related revenue on a cash basis, and health centers will recognize this revenue on an accrual basis in their financial statements. How do we report grant funds for which we have only received (or drawn down) part of the award amount?

Table 9E collects information on cash receipts for the calendar year. For a grant, report the cash amount received during the calendar year. Do not report the award amount unless the full award was paid/drawn down during the year.





FAQs: Table 9E Continued

Where do we report Primary
Care HIV Prevention (PCHP)
award, and other supplemental
grants?

Report PCHP and other supplemental grants within the Health Center Program award, Table 9E, lines 1a through 1e.

How do we report funding that we receive from an organization that received a grant, which they "pass through" to our health center?

Use the "last party rule" to classify the receipts. Grant, contract, and other funds are reported based on the entity from which the health center received them, regardless of the source from which they originated.





Key Reminders for Other Revenue on Table 9E



- Report all grant funds and non-patientservice payments received during the calendar year on Table 9E.
- Forgiven loans are not reported on Table 9E.
- Be sure all revenue is reported based on whom your health center received the money from, not where the funding originated.



- Do not report 340B or contract pharmacy revenue on Table 9E; report on Table 9D according to guidance on page 191 of the UDS Manual.
- **Do not** report payer incentives or other incentives for patient care on Table 9E; report on Table 9D in both Column B and Column C3.





Resources and Updates



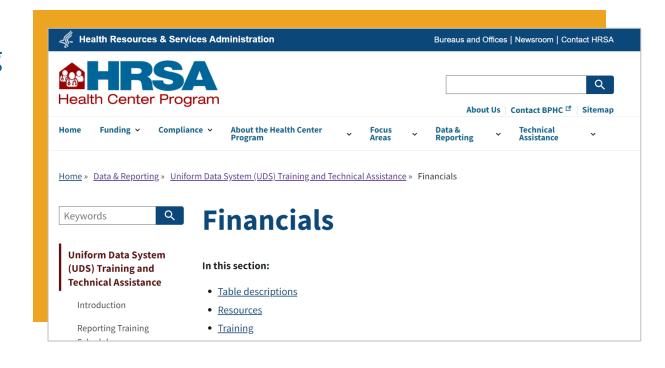


Find Resources to Help: Financials

The HRSA BPHC UDS Resources site <u>Financials section</u> includes the following resources:

- Table 8A Fact Sheet
- Table 9D Fact Sheet
- Table 9E Fact Sheet
- UDS Overhead Cost Allocation Methods
- UDS Managed Care Reporting and Relationship Across Tables 4 and 9D

And much more!







Q&A

What questions do you have for us?





Thank You!

Bureau of Primary Health Care (BPHC)
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